Stinnett, Chair
Moloney, Vice Chair
Kay
Lamb
Farmer
Scutchfield
Brown
Mossotti
Bledsoe

A G E N D A
Budget, Finance & Economic Development Committee
August 25, 2015
1:00 P.M.

1. **June 23, 2015 Committee Summary** (1-5)
2. **July Monthly Financials General Fund** (6-17)
3. **Fayette County Workforce Review** (18-36)
4. **Monthly Budget Report Other Funds**
   June & July (37-50)
5. **Items Referred** (51)

"The Budget, Finance and Economic Development Committee, to which shall be referred matters relating to the Department of Finance and Administration and the Office of Economic Development respectively, including but not limited to accounting; budgeting; purchasing; revenue; the urban county courts and constitutional officers; fiscal operations of the government; revenues and expenditures of the government and organization changes which affect the fiscal operations of the government (consideration limited to operational aspects only). Additionally, this committee shall review the final audit report and management letter of the accounting firm selected to conduct the annual financial audit of the Urban County Government and shall report its findings concerning the same to the Mayor and council for appropriate action."

Council Rules & Procedures, Section 2.102 (1) Effective January 1, 2015. Adopted by the Urban County Council September 25, 2014.

<u>2015 Meeting Schedule</u>

January 27	June 23
February 24	August 25
March 17	September 22
April 28	October 27
May 26	December 1

Budget, Finance, and Economic Development Committee
June 23, 2015
Summary and Motions

Chair Stinnett called the meeting to order at 1:01 p.m. All Committee Members were in attendance. Council Members Gibbs, Akers and J. Brown were also in attendance.

I. March 17, 2015 Committee Summary

<u>A motion was made by Bledsoe to approve the March 17, 2015 Budget, Finance & Economic Development Committee Summary, seconded by Scutchfield. The motion passed without dissent.</u>

II. Monthly Financial Reports

Bill O'Mara, Commissioner of Finance, gave a presentation of the Monthly Financial Report.

F. Brown inquired about the Employee Withholding line item and inquired what was budgeted for FY16. O'Mara stated he could get this information to Council.

Lane inquired if the unemployment rate has gone down why the employee withholding has not gone up, and inquired if there has been a major loss of revenue. O'Mara stated the slide shows the year over year not compared to the budget. O'Mara stated they have a healthy 3.9% increase over withholding revenues, ending May '15 versus May '14.

Moloney inquired what percentage was budgeted for revenue increase. O'Mara stated they think it will be 3.5%, but can confirm. Moloney inquired if there will be a larger amount than 3.5%. O'Mara stated their total revenue should grow by more than 3.5%.

Melissa Leuker, Director of Budgeting, went over the remaining revenue.

F. Brown inquired about the investment income, $1.649M actual and if it is an accrual amount. Leuker stated it is an accounting entry. F. Brown further inquired if they budgeted on a cash basis rather than accrual, noting it was a large difference. O'Mara stated they traditionally budget very low, noting they have laddered investments and that their volatility is not accurately reflected by the entry. O'Mara stated it is not budged based on cash or an accrual basis.

Moloney inquired about the General Fund surplus, $800K, and if this is separate from the General Budget. Leuker noted Council did budget $1.5M from the beginning Fund Balance that will come off of the surplus in October. Moloney inquired about the number they were given in April $12.96M before the adopted changes and Melissa reiterated the amount.

F. Brown inquired about encumbrance and if it will be included in the variance. Leuker stated the only money in the actual has been expensed out the door. F. Brown inquired how the encumbrance will affect the Fund Balance amount. Leuker stated if there is an open PO they decide to roll over to the next year, it would reduce that number. O'Mara stated they are watching the numbers weekly.

III. Local Minimum Wage Ordinance

Stinnett introduced Dr. Troske, Senior Associate Dean, Gatton College of Business and Economics at the University of Kentucky (UK). Troske gave a presentation of his research on raising the minimum wage. James P. Ziliak, Gatton Endowed Chair in Economics at UK and Director of the Center of Poverty Research Center at UK, gave a presentation of How Taxes and Transfers Change with the Minimum Wage.

Kay stated his concerns about the data presented and inquired how the $13.75/hr wage is listed as being below the poverty level, and requested clarification. Troske stated he used the American Community Survey and the workers that live in Fayette County and called individuals who earn less than $10.10/hr low wage workers. Troske explained the calculations he used to determine workers who fall below the poverty line and stated that workers earning $13.75/hr are under the poverty line because they work few hours.

Bledsoe inquired if there are comparable cities to Lexington who have raised the minimum wage. Ziliak stated no cities of this size have passed a minimum wage raise, he noted there have been some living wage ordinances that have affected more targeted sections of the labor market, but not cities of Lexington's size. Bledsoe presented research her office carried out, noting that Lexington does not live within a vacuum and our choices have competitive consequences. Bledsoe stated she likes a targeted workforce strategy, and that it is easier to track the effects.

Farmer inquired about the statement that "Lexingtonians are poor because they have few skills, little education and face barriers to employment and raising the minimum wage does not address these problems". Farmer inquired if this statement can be quantified. Troske stated there is ample research to support this claim and noted that 50% of long term persistent poverty is in area is linked to low education. Farmer requested further clarification and Troske noted he feels a better use of resources is to improve education and jobs training programs. Farmer inquired what raising the minimum wage would accomplish. Troske replied that individuals who kept their min. wage jobs would receive a raise and there would be a very small impact on poverty, and noted that for households whose income would be raised by 40% would only have a 10% take-home pay of that raise. Troske further stated he does not feel an increase would accomplish the goal of helping poor workers and that there are more efficient ways to do that.

F. Brown inquired if the free market and supply and demand principals were applied to these findings. Troske stated they were. F. Brown inquired if they looked at unreported teenage wages. Troske stated he used similar data to other studies. Brown stated he would like to see other language used to address "poor" workers that has less of a stigma attached to it.

Moloney stated his concern for the amount of people who will lose jobs, noting that the data presented predicts it would be a small amount. Moloney inquired if the state raises the minimum wage, if the same percentage of people would lose their jobs. Troske stated that the percentage would be consistent, and stated that raising the national wage would result in less loss of jobs than a local raise.

Gibbs stated his concern for young people who earn a minimum wage and stated he would like to see the conversation broaden. Gibbs further stated the other items mentioned, such as job training and childcare reforms, might be more effective, but are not necessarily within reach. Gibbs stated he would like to see the minimum wage adjusted for inflation in Lexington.

Lane stated his concern that businesses might relocate to other areas with a lower minimum wage. Lane inquired if Lexington's low wage workers would benefit from a free market system. Troske replied he prefers seeing governments transfer money directly; noting that wage raises is an indirect means. Troske stated his belief that the best way to raise wages is through workers becoming more productive. Troske noted that Kentucky ranks low in higher education nationally and this statistic and others put Kentucky at a disadvantage for attracting industry and noted that addressing education as a root cause is one means of uplifting low wage workers. Lane inquired if wage is increased 39% as proposed, what affect that will have on people making $10.10/hr. Ziliak stated there is evidence to suggest there will be some pressure on workers making $10.10 an hour for their employers to increase their wage and stated he predicts this to be small in magnitude.

Famer noted his concern for the outcomes of Louisville's local wage raise and stated that he has questions about the implementation and affects of the ordinance.

Kay stated that the minimum wage has not kept pace with inflation so that the purchasing power of someone earning minimum wage has declined by a significant amount. Troske stated that barriers to higher wages such a low levels of education still allows for individuals to struggle to find employment and would not therefore change their purchasing power. Kay inquired if a higher wage would allow individuals who receive an increase to help themselves address the lack of training and education. Troske stated a 10% increase would not be enough to address education and training on their own. Kay requested that Jason Bailey give further clarification to a prior question. Bailey provided clarification of a prior set of data.

Gibbs stated his request to vote this item out of committee and to give the opportunity for all Council Members to vote.

Lane noted that Louisville has passed a raise to a $9.10 minimum wage raise and inquired if Lexington's proposed raise to $10.10/hr would put Lexington into any competition with Louisville or neighboring counties. Lane stated he believes this would raise a lot of inequities.

Troske stated that without the data he is" loathe to comment", but said he believes Louisville faces greater competitive issues to competitors across the river. Lane inquired if a business would have to pay a larger wage for employees who work in Fayette County, but are based out of county. Troske stated he believes if a company has workers in Lexington, no matter where its headquarters are located, he believes they would have to pay the local wage.

Moloney inquired if they have looked at Consumer Price Index (CPI) and noted past issues. Ziliak stated the CPI is a national number and that the bureau does not produce a CPIU for Lexington. Troske stated his research looked at making the minimum wage $10.10 rather than adjusting for inflation and noted other areas that have adjusted their wage to inflation and stated that over time it can accumulate and become very large, and noted there is a not a lot of data about the long term effects of this route of raising the wage.

Stinnett inquired who funded the research on this issue. Troske stated that his research is self-funded and conducted on his own time.

Mossotti used a portion of her time for public comment. Mossotti gave a brief presentation.

Lamb stated her appreciation for local businesses that increase their wages for employees. Lamb further noted the Jefferson County ordinance and asked for legal input. Janet Graham, Director of Law, stated that the ruling is likely to end in appeal. Lamb stated her concern about the CPI included in the draft ordinance which states there is a cap of 3%. Lamb stated her concern that it will be hard for businesses to gage their budgets.

J. Brown stated that as a representative of the 1st District, he has heard overwhelmingly from those residents that they would like to see the wage increased. J. Brown further stated that he would like to see this moved to the full Council so that all Council Members will have a vote.

Farmer stated Lexington lives in a delicate balance and they do not know what positive effects recent legislation in Louisville will have. Farmer stated the ordinance raises several issues that need to be discussed and noted he would like to see how Louisville handles their local wage raise and believes Lexington should watch this issue and wait to take action.

<u>A motion was made by Farmer to table the local minimum wage ordinance discussion until the Louisville lawsuit has reached its final unappealable order, seconded by F. Brown. The motion passed with a 6 - 3 vote. (Aye: Bledsoe, F. Brown, Lane, Scutchfield, Farmer, Lamb Nay: Kay, Moloney, Mossotti)</u>

Kay stated he would support a motion to table this until after break, but feels that tabling the issue until Louisville's court case is resolved would mean Council would have to start from scratch and would put off a final decision for a long time.

Mossotti inquired how long they believe the lawsuit would be resolved in Louisville. Graham stated the circuit judge who would make the initial decision would be made by July 1st, but there could then be appeals, which can vary from 6 months to a year and a half. Graham stated that following that step, then there could be an appellate review. Mossotti inquired if this could take up to two years. Graham stated that on the short end it could be 6 to 8 months to a year and a half to two years on the far end.

Bledsoe inquired if during a table they still have the ability to discuss the issue outside of committee. Graham stated this is correct.

IV. Items Referred

A motion was made by Farmer to adjourn, seconded by Moloney. The motion passed without dissent.

The meeting was adjourned at 3:03 p.m.

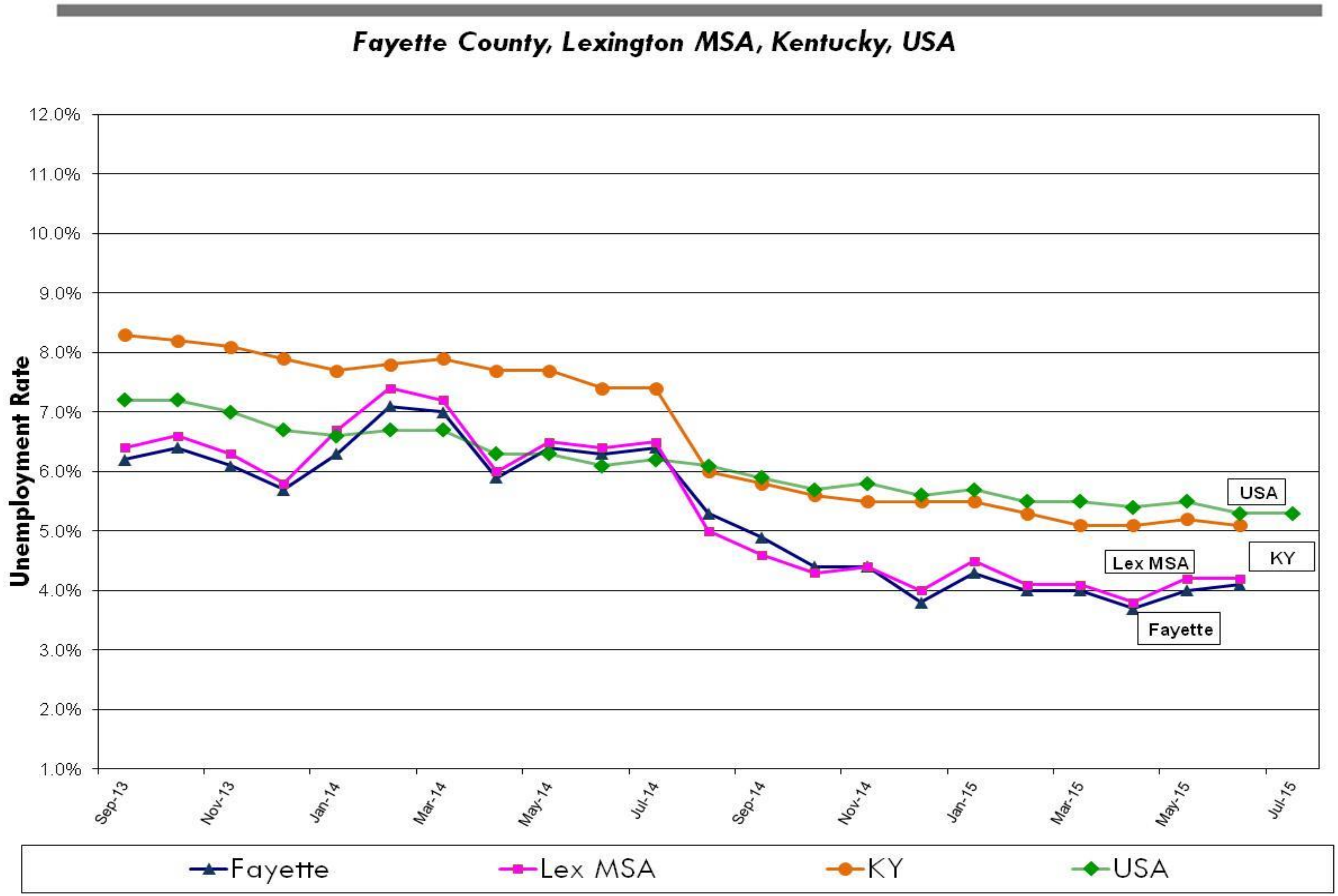
DS 7.13.2015

Budget, Finance & Economic Development Committee

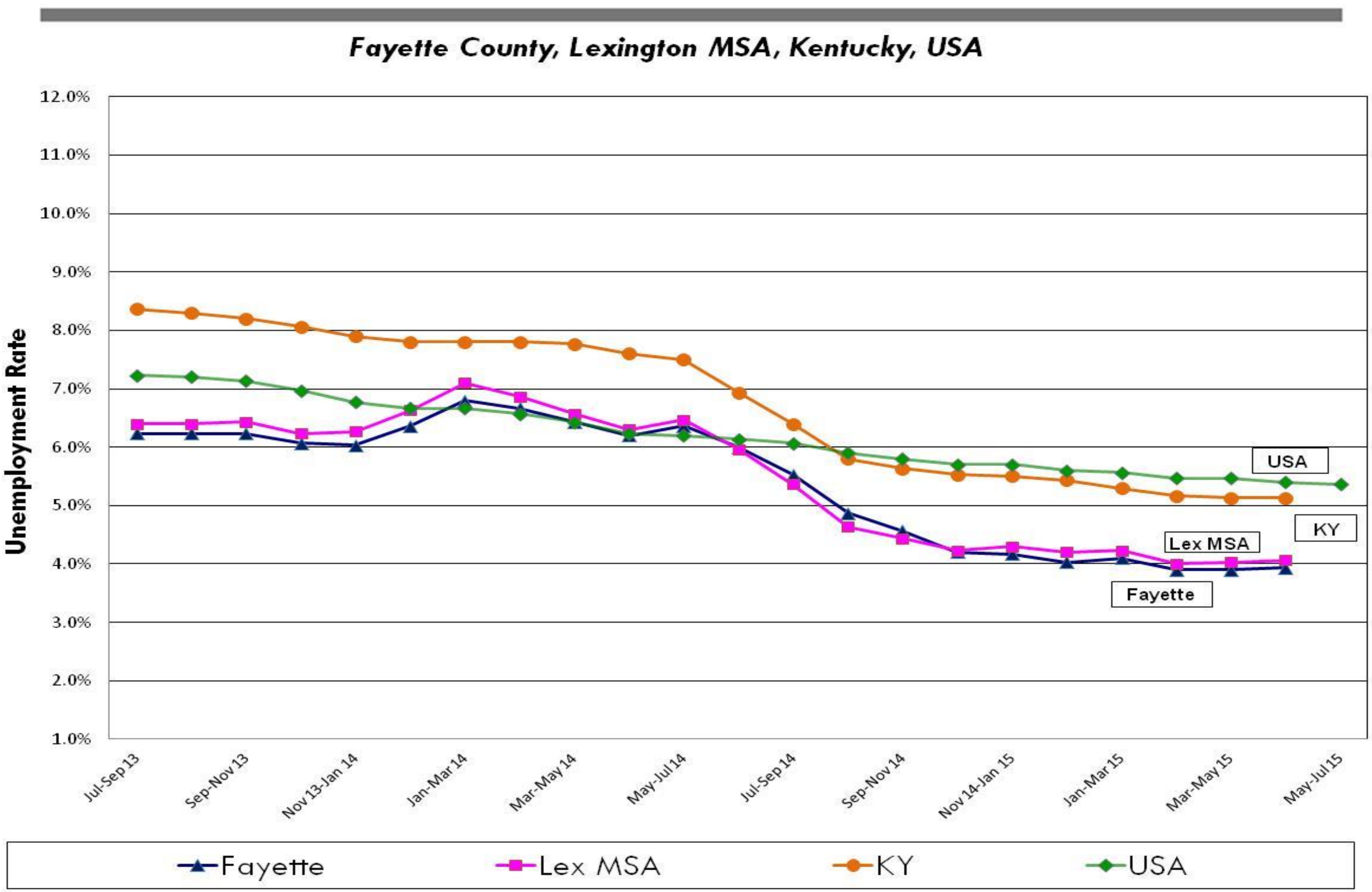
Financial Update

August 25, 2015

Comparative Unemployment Rates



Comparative Unemployment Rates
Three Month Moving Average



Comparison of Economic Indicators 2014 / 2015

Comparison of Economic Indicators

Economic Indicators		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Fayette County Unemployment Rate	2013	6.9%	7.0%	6.6%	5.9%	6.4%	7.1%	6.4%	6.1%	6.2%	6.4%	6.1%	5.7%
	2014	6.3%	7.1%	7.0%	5.9%	6.4%	6.3%	6.4%	5.3%	4.9%	4.4%	4.4%	3.8%
	2015	4.3%	4.0%	4.0%	3.7%	4.0%	4.1%	N/A					
Quarterly Fayette County Employment	2013	-	-	178,300	-	-	180,300	-	-	182,600	-	-	189,300
	2014	-	-	180,000	-	-	184,700	-	-	184,800	-	-	N/A
	2015	-	-	N/A	-	-	N/A	-	-	N/A	-	-	
Fayette County Permits Issued	2013	1,169	955	1,131	1,299	1,781	1,490	1,692	1,411	1,201	1,294	1,163	1,359
	2014	1,157	999	931	1,461	1,815	1,660	1,696	1,529	1,399	1,605	1,058	1,112
	2015	1,134	1,858	1,019	1,108	1,431	1,551	1,319	-	-	-	-	-
Fayette County New Business Business Licenses	2013	218	258	339	634	456	222	152	218	183	285	195	164
	2014	244	280	366	807	279	187	194	213	219	242	158	137
	2015	197	224	330	749	362	198	198	-	-	-	-	-
Home Sales (MSA)	2013	511	541	758	809	984	956	1,075	1,009	829	790	725	618
	2014	524	517	693	787	997	1,069	1,006	1,021	854	860	681	794
	2015	571	651	884	963	1,140	1,346	N/A	-	-	-	-	
Fayette County Foreclosures	2013	79	44	46	42	38	54	89	52	41	47	39	45
	2014	31	40	34	53	16	53	35	25	46	25	42	25
	2015	33	20	36	24	18	43	18	-	-	-	-	-

N/A indicates information not available.
BLS Releases Date for Fayette Co. Quarterly Employment - 6 months after quarter end

July 2015 YTD
Actual Compared to Adopted Budget

July YTD Actual Compared to Adopted YTD Budget

Revenue Category	Actual	Budget	Variance	% Var
OLT- Employee Withholding	9,460,565	9,327,724	132,842	1.4%
OLT - Net Profit	514,493	560,665	(46,172)	-8.2%
Insurance	3,284,241	3,293,043	(8,802)	-0.3%
Franchise Fees	1,614,244	1,890,480	(276,236)	-14.6%
TOTALS	14,873,544	15,071,912	(198,369)	-1.3%

July 2015 YTD/July2014 YTD Current Year Compared to Prior Year

	Actual YTD Compared to Actual Prior YTD			
Revenue Category	**Jul '15 YTD**	**Jul '14 YTD**	**Variance**	**% Var**
OLT- Employee Withholding	9,460,565	6,990,993	2,469,573	35.3%
OLT - Net Profit	514,493	597,204	(82,711)	-13.8%
Insurance	3,284,241	3,252,989	31,251	1.0%
Franchise Fees	1,614,244	1,643,133	(28,889)	-1.8%
TOTALS	14,873,544	12,484,320	2,389,224	19.1%

FY 2016 Code Enforcement
Nuisance Abatement/Lien Collections

Code Enforcement Lien Collections

Month	Administrative Collection Fees		Miscellaneous		Penalty & Interest		Total Collections	
	FY 2016	FY 2015	FY 2016	FY 2015	FY 2016	FY 2015	FY 2016	FY 2015
July	476	1,601	546	1,690	18,043	29,846	19,065	33,137
Totals	476	1,601	546	1,690	18,043	29,846	19,065	33,137

2016 Fiscal Year - Cash Flow Variance Revenue (Actual to Budget)

For the month ended Jul 31, 2015	ACTUAL	BUDGET	Variance
Revenue			
Payroll Withholding	$9,460,565	$9,327,724	$132,841
Net Profit	514,493	560,665	(46,172)
Insurance	3,284,241	3,293,043	(8,802)
Franchise Fees	1,614,244	1,890,480	(276,236)
Other Licenses & Permits	361,167	98,613	262,553
Ad Valorem	47,682	18,422	29,260
Services	2,142,791	2,310,652	(167,861)
Fines and Forfeitures	2,485	13,676	(11,191)
Property Sale	8,343	5,000	3,343
Intergovernmental	11,584	15,175	(3,591)
Investment Income	100,232	43,542	56,690
Other Income	156,256	196,303	(40,046)
Total Revenue	**$17,704,083**	**$17,773,296**	**($69,213)**

2016 Fiscal Year - Cash Flow Variance Expense (Actual to Budget)

For the month ended Jul 31, 2015	ACTUAL	BUDGET	Variance
Expenses			
Personnel	($14,275,422)	($14,845,160)	$569,738
Operating	(2,633,708)	(2,267,714)	(365,994)
Debt Service	(3,986,037)	(3,986,037)	
Partner Agencies	(1,382,133)	(1,307,923)	(74,210)
Insurance - Expense	(940,540)	(940,540)	(0)
Operating Capital Expenditures	(177,877)	(21,519)	(156,358)
Total Expenses	**(23,395,717)**	**(23,368,893)**	**(26,824)**
Interfund Transfers			
Transfers	(61,770)	(88,519)	26,748
Change in Net Position	**(5,753,405)**	**(5,684,116)**	**(69,289)**

2016 Fiscal Year - Cash Flow Variance Revenue (CY to PY)

	Jul 2015	Jul 2014	Variance
Revenue			
Payroll Withholding	$9,460,565	$6,990,993	$2,469,573
Net Profit	514,493	597,204	(82,711)
Insurance	3,284,241	3,252,989	31,251
Franchise Fees	1,614,244	1,643,133	(28,889)
Other Licenses & Permits	361,167	100,411	260,756
Ad Valorem	47,682	47,742	(60)
Services	2,142,791	2,627,951	(485,160)
Fines and Forfeitures	2,485	14,880	(12,395)
Property Sale	8,343		8,343
Intergovernmental	11,584	11,652	(68)
Investment Income	100,232	(14,876)	115,108
Other Income	156,256	203,099	(46,842)
Total Revenue	**$17,704,083**	**$15,475,178**	**$2,228,905**

2016 Fiscal Year - Cash Flow Variance Expense (CY to PY)

	Jul 2015	Jul 2014	Variance
Expenses			
Personnel	($14,275,422)	($6,559,802)	($7,715,620)
Operating	(2,633,708)	(2,102,365)	(531,343)
Debt Service	(3,986,037)	(3,396,355)	(589,681)
Partner Agencies	(1,382,133)	(1,325,663)	(56,470)
Insurance - Expense	(940,540)	(957,642)	17,102
Operating Capital Expenditures	(177,877)	(23,661)	(154,216)
Total Expenses	**(23,395,717)**	**(14,365,488)**	**(9,030,229)**
Interfund Transfers			
Transfers	(61,770)	(369,835)	308,064
Change in Net Position	**(5,753,405)**	**739,855**	**($6,493,260)**

- Questions ?

Fayette County
Workforce Discussion

8/25/15

Business & Education Network

Commerce Lexington

business and education network

Agenda

- Introduction
- BEN mission & vision
- Regional Workforce Snapshot
- Next Steps
- Questions

business and education network

Agenda

- Introduction
- BEN mission & vision
- Regional Workforce Snapshot
- Next steps for BEN
- Questions

Betsy Dexter

- Started as Executive Director- August 3rd
- Worked as Manager of Education & Workforce Policy at Kentucky Chamber of Commerce
  - ACCE Education and Attainment Fellow
- Previous Government & Marketing Experience
- University of Kentucky Graduate

business and education network

Agenda

- Introduction
- BEN mission & vision
- Regional Workforce Snapshot
- Next steps for BEN
- Questions

BEN Mission & Vision

Purpose:

– Business & Education Network ensures our workforce is relevant.

Vision:

– The Business & Education Network is THE Catalyst for market-driven workforce solutions.

Mission:

– The Business & Education Network designs, orchestrates, and executes relevant solutions that creates an exceptional workforce.

BEN Mission & Vision

1. Identify local and regional workforce gaps
   – What data do we have?
   – What data is missing?

2. Connect Business & Industry to Education and vice versa
   – Ensure our workforce is relevant & ready

3. Remove barriers to success

business and education network ben™

Agenda

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- Regional Workforce Snapshot
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- Questions

business
and
education
network

Regional Workforce Snapshot

Highest Educational Attainment by County 2013

	Less than high school	High school graduate or equivalency	Some college or associate's degree	Bachelor's degree or higher
Clark County	9.80%	32.30%	33.60%	24.30%
Fayette County	**7.80%**	**17.60%**	**29.10%**	**45.50%**
Franklin County	7.90%	32.20%	27.70%	32.20%
Jessamine County	10.60%	28.60%	29.40%	31.40%
Madison County	6.60%	28.70%	30.50%	34.20%
Scott County	7.40%	28.90%	30.80%	32.90%
Woodford County	8.70%	26.00%	29.40%	36.00%
8 county region	**8.40%**	**27.76%**	**30.07%**	**33.79%**

Source: U.S. Census Bureau 2009-2013 American Community Survey, 2013

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Regional Workforce Snapshot

Educational Attainment and Average Annual Earnings, 2013

	Less than high school	High school graduate	Bachelor's degree	Graduate or professional degree
Bourbon County	$19,463	$27,783	$45,455	$46,731
Clark County	$20,284	$27,134	$47,672	$54,258
Fayette County	$16,904	$25,270	$44,643	$58,543
Franklin County	$20,195	$25,951	$46,787	$48,324
Jessamine County	$19,908	$25,176	$43,974	$51,943
Madison County	$17,456	$25,497	$39,844	$54,226
Scott County	$18,003	$30,975	$52,511	$56,700
Woodford County	$19,605	$25,852	$46,047	$53,653
8 County Regional Average	**$18,977**	**$26,705**	**$45,867**	**$53,047**
Kentucky		**$25,981**	**$44,240**	**$54,213**

Source: U.S. Census Bureau, American Community Survey 2009-2013 5-Year Estimates, 2013.

Regional Workforce Snapshot

Average Income by County, 2014		
	Annual Average Weekly Wage	Annual Wages per Employee
Bourbon County	$759	$39,485
Clark County	$737	$38,323
Fayette County	$811	$42,160
Franklin County	$693	$36,044
Jessamine County	$707	$36,757
Madison County	$666	$34,657
Scott County	$1,020	$53,062
Woodford County	$771	$40,100
8 County Region	**$771**	**$36,821**

Source: Quarterly Census of Employment and Wages, Bureau of Labor Statistics, 2014 Annual Averages

Regional Workforce Snapshot

Employment by Industry 2013

	Information	Wholesale trade	Agriculture, forestry, fishing and hunting, and mining	Transportation and warehousing, and utilities	Finance and insurance, and real estate and rental and leasing	Other services, except public administration
Bourbon County	168	169	1,199	296	309	491
Clark County	102	485	399	981	869	888
Fayette County	3,363	4,064	3,582	4,802	8,288	7,382
Franklin County	285	112	318	662	1,244	905
Jessamine County	115	816	477	1,134	872	1,292
Madison County	591	910	495	1,146	1,507	1,923
Scott County	151	829	621	1,045	907	1,216
Woodford County	202	161	1,484	413	624	652
8 county TOTAL	**4,977**	**7,546**	**8,575**	**10,479**	**14,620**	**14,749**

Source: U.S. Census Bureau, American Community Survey 2009-2013 5-Year Estimates, 2013.

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Regional Workforce Snapshot

Employment by Industry 2013

	Public administration	Construction	Professional, scientific, and management, and administrative and waste management services	Arts, entertainment, and recreation, and accommodation and food services	Manufacturing	Retail trade	Educational services, and health care and social assistance	Total
Bourbon County	273	577	533	695	1,345	936	1,541	8,532
Clark County	793	1,012	1,468	1,050	2,381	2,237	3,160	15,825
Fayette County	5,493	6,990	16,174	16,360	13,705	16,613	46,775	153,591
Franklin County	4,372	1,538	1,682	2,736	2,229	2,053	3,813	21,949
Jessamine County	689	1,789	1,918	1,734	2,467	3,211	6,332	22,846
Madison County	1,923	2,484	2,638	4,424	4,657	4,697	11,479	38,874
Scott County	1,212	923	1,828	2,215	5,121	2,534	4,956	23,558
Woodford County	877	822	1,135	811	1,565	1,379	2,468	12,593
8 county TOTAL	**15,632**	**16,135**	**27,376**	**30,025**	**33,470**	**33,660**	**80,524**	**297,768**

Source: U.S. Census Bureau, American Community Survey 2009-2013 5-Year Estimates, 2013.

Regional Workforce Snapshot

Employment by Industry 2013

Bourbon County	
Manufacturing	15.80%
Agriculture	13.80%
Healthcare, social asst.	12.00%
Retail trade	11.00%
Construction	6.80%

Clark County	
Manufacturing	15.00%
Retail trade	14.10%
Healthcare, social asst.	13.20%
Educational services	6.80%
Construction	6.40%

Franklin County	
Public administration	19.90%
Accom., food services	10.80%
Manufacturing	10.20%
Educational services	10.00%
Retail trade	9.40%

Fayette County	
Healthcare, social asst.	**16.30%**
Educational services	**14.10%**
Retail trade	**10.80%**
Manufacturing	**8.90%**
Accom., food services	**8.60%**

Jessamine County	
Healthcare, social asst.	15.90%
Retail trade	14.10%
Educational services	11.80%
Manufacturing	10.80%
Construction	7.80%

Madison County	
Educational services	17.00%
Healthcare, social asst.	12.50%
Retail trade	12.10%
Manufacturing	12.00%
Accom., food services	10.10%

Scott County	
Manufacturing	21.70%
Healthcare, social asst.	11.30%
Retail trade	10.80%
Educational services	9.80%
Accom., food services	6.80%

Woodford County	
Manufacturing	12.40%
Agriculture	11.80%
Healthcare, social asst.	11.60%
Retail trade	11.00%
Educational services	8.00%

Source: U.S. Census Bureau, American Community Survey 2009-2013 5-Year Estimates, 2013.

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Regional Workforce Snapshot

Unemployment Rate in June 2015	
Bourbon County	4.60%
Clark County	5.10%
Fayette County	4.10%
Franklin County	4.60%
Jessamine County	4.40%
Madison County	4.70%
Scott County	4.20%
Woodford County	3.70%
8 County Region	**4.43%**

Source: Kentucky Labor Market Information, 2015

Regional Workforce Snapshot

The Kentucky Education and Workforce Cabinet developed the Kentucky occupational Outlook to 2022 predicting in-demand jobs that will grow in the next decade.

Future Employment Projections by Major Occupational Category, Kentucky

Occupations	2012		2022		Change	
Management	127,202	6.4%	137,830	6.2%	10,628	8.4%
Business and Financial Operations	70,871	3.6%	79,789	3.6%	8,918	12.6%
Computer and Mathematical	34,446	1.7%	41,169	1.9%	6,723	19.5%
Architecture and Engineering	29,982	1.4%	29,465	1.3%	2,483	9.2%
Life, Physical, and Social Science	10,305	0.5%	11,686	0.5%	1,381	13.4%
Community and Social Services	27,025	1.4%	33,251	1.5%	6,226	23.0%
Legal Occupations	9,840	0.5%	11,323	0.5%	1,483	15.1%
Education, Training, and Library	113,779	5.8%	128,512	5.8%	14,733	12.9%
Arts, Design, Entertainment, Sports, Media	20,871	1.1%	23,290	1.1%	2,419	11.6%
Healthcare Practitioners and Technical	125,032	6.3%	153,180	6.9%	28,148	22.5%
Healthcare Support	53,322	2.7%	66,091	3.0%	12,769	23.9%
Protective Services	37,722	1.9%	45,603	2.1%	7,881	20.9%
Food Preparation and Serving Related	161,205	8.2%	175,731	8.0%	14,526	9.0%
Building & Grounds Cleaning & Maintenance	57,351	2.9%	61,389	2.8%	4,038	7.0%
Personal Care and Service	61,328	3.1%	70,985	3.2%	9,657	15.7%
Sales and Related	190,423	9.6%	206,570	9.4%	16,147	8.5%
Office and Administrative Support	327,037	16.5%	360,002	16.3%	32,965	10.1%
Farming, Fishing, Forestry	48,689	2.5%	53,637	2.4%	4,948	10.2%
Construction and Extraction	77,515	3.9%	88,682	4.0%	11,167	14.4%
Installation, Maintenance, and Repair	89,747	4.5%	100,196	4.5%	10,449	11.6%
Production	166,114	8.4%	177,494	8.0%	11,380	6.9%
Transportation and Material Moving	167,584	8.5%	182,188	8.3%	14,604	8.7%
Total Employment	1,977,340		2,206,688		229,348	11.6%

Source: Kentucky Office of Employment and Training, Labor Market Information

Agenda

- Introduction
- BEN mission & vision
- Regional Workforce Snapshot
- Next steps for BEN
- Questions

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Next Steps…Develop Strategic Plan with Industry Experts

1. Deeper dive to determine what additional data to collect
   - Identify local and regional workforce gaps
     - Employer Needs
     - Education/Training
   - Identify barriers to employment
     - Transportation
     - Social issues (Childcare, health issues, etc…)
     - Access to Education
2. Analyze Data and develop both short and long term strategic plans for closing the skills gaps in our region
3. Collaborate with community partners to implement the plan
4. Create measurable outcomes

Agenda

- Introduction
- BEN mission & vision
- Regional Workforce Snapshot
- Next steps for BEN
- Feedback/Questions?

business and education network

Fund 4002 Sanitary Sewers Operating Fund

Revenue & Expenditures Statement

Year to Date Through July 31, 2015

Title	Original Budget	Amended Budget	YTD Through 7/31/2015	Remaining Budget	Percent Collected/Used
Revenues:					
Charges for Services	54,283,000	54,283,000	4,265,969	50,017,031	7.9%
Fines and Forteitures	5,000	5,000	400	4,600	8.0%
Investment Income (non-op)	256,000	256,000	62,468	193,532	24.4%
Other Income	20,000	20,000	1,852	18,148	9.3%
Total Revenue	54,564,000	54,564,000	4,330,689	50,233,311	7.9%
Expenses:					
Personnel	10,417,830	10,417,830	722,033	9,695,797	6.9%
Operating Expenses	23,938,820	24,118,567	827,988	23,290,579	3.4%
Transfers Out				0	0.0%
Capital	5,727,000	9,195,426	166,054	9,029,372	1.8%
Total Expenditures	40,083,650	43,731,823	1,716,075	42,015,748	3.9%
Net Difference	14,480,350	10,832,177	2,614,614		
	14,480,350	10,832,177			

Fund 4003 Sanitary Sewers Construction Fund

Revenue & Expenditures Statement

Year to Date Through July 31, 2015

Title	Original Budget	Amended Budget	YTD Through 7/31/2015	Remaining Budget	Percent Collected/Used
Revenues:					
Intergovernmental Revenue			4,232,230		0.0%
Other Financing Sources	63,901,520	63,901,520		63,901,520	0.0%
Total Revenue	63,901,520	63,901,520	4,232,230	63,901,520	6.6%
Expenses:					
Operating Expenses	1,490,000	7,519,873	20,312 *	7,499,561	0.3%
Capital	43,730,400	105,648,517	39,609 *	105,608,908	0.0%
Total Expenditures	45,220,400	113,168,390	59,921	113,108,469	0.1%
Net Difference	18,681,120	-49,266,870	4,172,309		
	18,681,120	-49,266,870			

Fund 4051 Water Quality Operating Fund

Revenue & Expenditures Statement

Year to Date Through July 31, 2015

Title	Original Budget	Amended Budget	YTD Through 7/31/2015	Remaining Budget	Percent Collected/Used
Revenues:					
Charges for Services	13,758,800	13,758,800	1,143,850	12,614,950	8.3%
Fines and Forteitures	10,000	10,000	4,792	5,208	47.9%
Investment Income (non-op)	25,000	25,000	-1,665	26,665	-6.7%
Other Income	1,500	1,500	0	0	0.0%
Total Revenue	13,795,300	13,795,300	1,146,977	12,646,823	8.3%
Expenses:					
Personnel	5,197,840	5,197,840	362,909	4,834,931	7.0%
Operating Expenses	3,437,400	4,080,181	112,676	3,967,505	2.8%
Capital	1,550,200	1,608,060		1,608,060	0.0%
Total Expenditures	10,185,440	10,886,081	475,585	10,410,496	4.4%
Net Difference	3,609,860	2,909,219	671,392		
FY Available Fund Balance	0	0			
	3,609,860	2,909,219			

Fund 4052 Water Quality Construction Fund

Revenue & Expenditures Statement

Year to Date Through July 31, 2015

Title	Original Budget	Amended Budget	YTD Through 7/31/2015	Remaining Budget	Percent Collected/Used
Revenues:					
Intergovernmental Revenue			63,279		
Total Revenue	0	0	63,279	0	0.0%
Expenses:					
Operating Expenses	4,052,000	9,523,070	81,119	9,441,951	0.9%
Capital	2,715,000	5,873,676		5,873,676	0.0%
Total Expenditures	6,767,000	15,396,746	81,119	15,315,627	0.5%
Net Difference	-6,767,000	-15,396,746	-17,840		
FY Available Fund Balance	8,700,000	8,700,000			
	1,933,000	-6,696,746			

Fund 4121 Landfill Operating Fund

Revenue & Expenditures Statement

Year to Date Through July 31, 2015

Title	Original Budget	Amended Budget	YTD Through 7/31/2015	Remaining Budget	Percent Collected/Used
Revenues:					
Charges for Services	7,095,830	7,095,830	547,682	6,548,148	7.7%
Investment Income (non-op)				0	0.0%
Other Income			231	231	0.0%
Total Revenue	7,095,830	7,095,830	547,913	6,548,379	7.7%
Expenses:					
Personnel	836,460	836,460	60,122	776,338	7.2%
Operating Expenses	4,442,420	4,545,584	50,216	4,495,368	1.1%
Transfers				0	0.0%
Capital	2,529,660	2,548,038		2,548,038	0.0%
Total Expenditures	7,808,540	7,930,082	110,338	7,819,744	1.4%
Net Difference	-712,710	-834,252	437,575		
FY Available Fund Balance	16,000,000	16,000,000			
	15,287,290	15,165,748			

Fund 4122 Landfill Construction Fund

Revenue & Expenditures Statement

Year to Date Through July 31, 2015

Title	Original Budget	Amended Budget	YTD Through 7/31/2015	Remaining Budget	Percent Collected/Used
Expenses:					
Operating Expenses		12,566		12,566	0.0%
Total Expenditures	0	12,566	0	12,566	0.0%
Net Difference	0	12,566	0		
	0	12,566			

Fund 1115 Urban Svc Operating Fund

Revenue & Expenditures Statement

Year to Date Through July 31, 2015

Title	Original Budget	Amended Budget	YTD Through 7/31/2015	Remaining Budget	Percent Collected/Used
Revenues:					
Licences and Permits	1,450,000	1,450,000		1,450,000	0.0%
Taxes	33,897,670	33,897,670	29,891	33,867,779	0.1%
Charges for Services	2,143,500	2,143,500	13,369	2,130,131	0.6%
Fines and Forteitures	800	800	72	728	9.0%
Intergovernmental Revenue	64,920	64,920		64,920	0.0%
Investment Income (non-op)	260,000	260,000	30,518	229,482	11.7%
Other Income	100,000	100,000	240	99,760	0.2%
Total Revenue	37,916,890	37,916,890	74,090	37,842,800	0.2%
Expenses:					
Personnel	14,245,230	14,235,692	979,232	13,256,460	6.9%
Operating Expenses	22,656,710	23,186,703	1,204,297	21,982,406	5.2%
Transfers Out	-2,200,000	-2,200,000		-2,200,000	0.0%
Capital	5,918,480	9,539,037	35,369	9,503,668	0.4%
Total Expenditures	40,620,420	44,761,432	2,218,898	42,542,534	5.0%
Net Difference	-2,703,530	-6,844,542	-2,144,808		
FY Available Fund Balance	33,380,200	33,380,200			
	30,676,670	26,535,658			

Fund 4002 Sanitary Sewers Operating Fund

Revenue & Expenditures Statement

Year to Date Through June 30, 2015

Title	Original Budget	Amended Budget	YTD Through 6/30/2015	Remaining Budget	Percent Collected/Used
Revenues:					
Charges for Services	48,800,000	48,800,000	49,983,978	-1,183,978	102.4%
Fines and Forteitures	5,000	5,000	28,779	-23,779	575.6%
Intergovernmental Revenue	494,430	494,430		494,430	0.0%
Property Sales	36,000	36,000	51,699	-15,699	143.6%
Investment Income (non-op)	200,000	200,000	-613,736	813,736	-306.9%
Other Income	20,000	20,000	755,165	-735,165	3775.8%
Total Revenue	49,555,430	49,555,430	50,205,885	-650,455	101.3%
Expenses:					
Personnel	11,623,580	11,629,750	10,475,590	1,154,160	90.1%
Operating Expenses	23,381,640	23,426,151	18,211,969	5,214,182	77.7%
Transfers Out		6,230	6,230	0	100.0%
Capital	5,150,670	3,247,468	2,476,016	771,452	76.2%
Total Expenditures	40,155,890	38,309,599	31,169,805	7,139,794	81.4%
Net Difference	9,399,540	11,245,831	19,036,080		
FY Available Fund Balance	0	0			
	9,399,540	11,245,831			

FUNDS 4002-4004:

Unrestricted Fund Balance 6.30.14 **$0 M**

Capital Reserves **$42 M**

Fund 4003 Sanitary Sewers Construction Fund

Revenue & Expenditures Statement

Year to Date Through June 30, 2015

Title	Original Budget	Amended Budget	YTD Through 6/30/2015	Remaining Budget	Percent Collected/Used
Revenues:					
Charges for Services			331,247		0.0%
Intergovernmental Revenue			9,306,403		0.0%
Other Financing Sources	37,272,940	76,675,850	39,158,207	37,517,643	51.1%
Other Income			244,703	244,703	0.0%
Total Revenue	37,272,940	76,675,850	49,040,560	37,762,346	64.0%
Expenses:					
Operating Expenses	1,100,000	47,242,055	47,075,117	166,938	99.6%
Transfers		-6,230	-6,230	0	0.0%
Capital	32,077,650	26,016,502	24,853,068	1,163,434	95.5%
Bond Refunding		137,260	137,260	0	100.0%
Total Expenditures	33,177,650	73,389,587	72,059,215	1,330,372	98.2%
Net Difference	4,095,290	3,286,263	-23,018,655		
FY Available Fund Balance	0	0			
	4,095,290	3,286,263			

FUNDS 4002-4004:

Capital Reserves **$42 M**

Fund 4051 Water Quality Operating Fund

Revenue & Expenditures Statement

Year to Date Through June 30, 2015

Title	Original Budget	Amended Budget	YTD Through 6/30/2015	Remaining Budget	Percent Collected/Used
Revenues:					
Charges for Services	13,081,250	13,081,250	13,331,604	-250,354	101.9%
Fines and Forteitures	10,000	10,000	9,868	132	98.7%
Investment Income (non-op)	20,000	20,000	1,308	18,692	6.5%
Other Income			3,995	3,995	0.0%
Total Revenue	13,111,250	13,111,250	13,346,775	-227,535	101.8%
Expenses:					
Personnel	4,457,060	4,463,160	4,045,162	417,998	90.6%
Operating Expenses	4,779,760	4,964,614	3,077,527	1,887,087	62.0%
Capital	782,670	624,825	166,865	457,960	26.7%
Total Expenditures	10,019,490	10,052,599	7,289,554	2,763,045	72.5%
Net Difference	3,091,760	3,058,651	6,057,221		
FY Available Fund Balance	0	0			
	3,091,760	3,058,651			

Unrestricted Fund Balance

6.30.14 **8.7 M**

Fund 4052 Water Quality Construction Fund

Revenue & Expenditures Statement

Year to Date Through June 30, 2015

Title	Original Budget	Amended Budget	YTD Through 6/30/2015	Remaining Budget	Percent Collected/Used
Revenues:					
Intergovernmental Revenue			544,910		
Total Revenue	0	0	544,910	0	0.0%
Expenses:					
Operating Expenses	2,631,000	1,429,330	1,426,906	2,424	99.8%
Capital	1,700,000	790,416	963,792	-173,376	121.9%
Total Expenditures	4,331,000	2,219,746	2,390,698	-170,952	107.7%
Net Difference	-4,331,000	-2,219,746	-1,845,788		
FY Available Fund Balance	0	0			
	-4,331,000	-2,219,746			
Unrestricted Fund Balance 6.30.14	**8.7 M**				

Fund 4121 Landfill Operating Fund

Revenue & Expenditures Statement

Year to Date Through June 30, 2015

Title	Original Budget	Amended Budget	YTD Through 6/30/2015	Remaining Budget	Percent Collected/Used
Revenues:					
Charges for Services	6,783,600	6,783,600	7,011,716	-228,116	103.4%
Investment Income (non-op)			3,872	3,872	0.0%
Other Income	200,000	200,000	200,000	0	100.0%
Total Revenue	6,983,600	6,983,600	7,215,588	-224,244	103.3%
Expenses:					
Personnel	700,560	700,560	637,513	63,047	91.0%
Operating Expenses	4,602,950	4,522,265	3,593,945	928,320	79.5%
Transfers	200,000	203,170	203,170	0	100.0%
Capital	390,000	494,240	107,025	387,215	21.7%
Total Expenditures	5,893,510	5,920,235	4,541,653	1,378,582	76.7%
Net Difference	1,090,090	1,063,365	2,673,935		
FY Available Fund Balance	0	0			
	1,090,090	1,063,365			
Unrestricted Fund Balance					
6.30.14	**16.2 M**				

Fund 4122 Landfill Construction Fund

Revenue & Expenditures Statement

Year to Date Through June 30, 2015

Title	Original Budget	Amended Budget	YTD Through 6/30/2015	Remaining Budget	Percent Collected/Used
Revenues:					
Transfers In		3,170	3,170		100.0%
Total Revenue	0	3,170	3,170	0	100.0%
Net Difference	0	3,170	3,170		
FY Available Fund Balance	0	0			
	0	3,170			
Unrestricted Fund Balance					
6.30.14	**16.2 M**				

Fund 1115 Urban Svc Operating Fund

Revenue & Expenditures Statement
Year to Date Through June 30, 2015

Title	Original Budget	Amended Budget	YTD Through 6/30/2015	Remaining Budget	Percent Collected/Used
Revenues:					
Licences and Permits	1,400,000	1,400,000	1,425,690	-25,690	101.8%
Taxes	33,418,000	33,332,000	33,385,879	-53,879	100.2%
Charges for Services	1,915,900	1,915,900	2,363,867	-447,967	123.4%
Fines and Forteitures	3,000	3,000	1,011	1,989	33.7%
Intergovernmental Revenue	70,620	70,620	57,929	12,691	82.0%
Property Sales	165,000	165,000	188,163	-23,163	114.0%
Investment Income (non-op)	40,000	40,000	314,828	-274,828	787.1%
Other Income	107,000	107,000	86,635	20,365	81.0%
Total Revenue	37,119,520	37,033,520	37,824,002	-790,482	102.1%
Expenses:					
Personnel	15,045,220	14,976,056	13,631,394	1,344,662	91.0%
Operating Expenses	22,658,560	22,603,625	21,130,231	1,473,394	93.5%
Transfers Out	-2,329,120	-2,326,190	-2,326,190	0	0.0%
Capital	7,724,540	5,327,377	4,031,551	1,295,826	75.7%
Total Expenditures	43,099,200	40,580,868	36,466,986	4,113,882	89.9%
Net Difference	-5,979,680	-3,547,348	1,357,016		
FY Available Fund Balance	22,500,000	22,500,000			
	16,520,320	18,952,652			

FUND 1115:
Restricted for Urb Svc **$29.9M**

Budget & Finance Committee Referrals

Item	Referred By	Date Referred	Status
Solid Waste Costs/Revenue/Tax Structure Cost Per Ton; Cost Per Customer Impact of User Fee Structure	Stinnett	2-1-11	Waste Management Task Force
Activity Based Costing/Financial Efficiency	Lane	1-16-12	1.31.12
Wellness Center & Lease	Stinnett	1-28-14	Dec Committee Meeting
Lyric Financial Audit	General Services Link	7-10-14	Sept Committee Meeting

12.16.14

Economic Development Committee of the Whole

Item	Referred By	Date	Status
Quarterly Development Report	Stinnett	2-28-11	
Collaboration Strategy Among Economic Development Agencies	General Services Links	6-17-13	
Jobs Program Review	Mossotti	1-14-14	
DDA 10-Year Development Plan	General Services Links	7-10-14	