Lexington-Fayette Urban County Government

200 E. Main St
Lexington, KY 40507

Tuesday, March 15, 2016

3:00 PM

Packet

Council Chamber

Urban County Council Work Session

Urban County Council
Schedule of Meetings
March 14 – March 21, 2016

Monday, March 14
No Meetings

Tuesday, March 15
Budget, Finance & Economic Development Committee……..1:00 pm
Council Chamber – 2nd Floor Government Center

Work Session……3:00 pm
Council Chamber – 2nd Floor Government Center

Paving Subcommittee……4:30 pm
Conference Room – 5th Floor Government Center

Wednesday, March 16
Tree Canopy Subcommittee……10:30 am
Conference Room – 5th Floor Government Center

Transportation Policy Committee……1:30 pm
Council Chamber – 2nd Floor Government Center

Douglass Park Centennial Commission……6:00 pm
O'Rear Center – Douglass Park

Thursday, March 17
Corridors Commission……11:00 am
Conference Room – 5th Floor Government Center

Confirmation Hearing-Ethics Commission……5:30 pm
Council Chamber – 2nd Floor Government Center

Council Meeting……6:00 pm
Council Chamber – 2nd Floor Government Center

Friday, March 18
No Meetings

Monday, March 21
No Meetings – Council Spring Recess Begins (Meetings Resume April 5, 2016)

Lexington-Fayette Urban County Council
Work Session Agenda
March 15, 2016

I. Public Comment - Issues on Agenda

II. Requested Rezonings/ Docket Approval – Yes

III. Approval of Summary – Yes

- **a** Table of Motions: Work Session, March 8, 2016, p. 1-2

IV. Budget Amendments – Yes, p. 3-5

V. New Business – Yes, p. 6-30

VI. Continuing Business/ Presentations

- **a** Neighborhood Development Funds, March 15, 2016, p. 31
- **b** Summary: Budget, Finance & Economic Development Committee, February 23, 2016, p. 32-37
- **c** Presentation: Lexington Sports Park, Multi-Sport Youth Facility Plan, p. 38-75

VII. Council Reports

VIII. Mayor's Report – Yes

IX. Public Comment - Issues Not on Agenda

X. Adjournment

Administrative Synopsis - New Business Items

a **0187-16** Authorization to transfer a portion of unused right-of-way originally dedicated for construction of a portion of Gribbin Dr. (originally Bonham Road) to the adjacent property owner located at 2875 Gribbin Drive. (L187-16) (Hicks/Hoskins-Squier) p. 6-9

b **0203-16** Authorization to approve a Memorandum of Agreement between the Kentucky Department of Corrections and the Division of Community Corrections to provide a long-term residential substance abuse recovery program for twenty (20) male state inmates housed at the Fayette County Detention Center, and also provide medically assisted treatment for county inmates. The Division will receive Nine Dollars ($9) per day for each participant. Maximum of 20 participants. The Division has requested funding in FY17 for a Program Administrator; additionally requesting that the mental health vendor provide a p/t Addiction Assessment position. (L203-16) (Ballard/Bastin) p. 10

c **0216-16** Authorization to the transfer of LFUCG right-of-way (McFarland Lane) to the adjacent property owners. The adjacent property owners will accept full responsibility of the maintenance of the right-of-way. No budgetary impact. (L0216-16) (Hicks/Hoskins-Squier) p. 11-15

d **0217-16** Authorization to execute a purchase of services agreement with Hope Center to operate a Street Outreach Program providing assertive contact with people experiencing homelessness. Staff members working in the program will reach out daily to people living on the streets or in encampments to offer shelter and supportive services and connect people to needed resources. Fiscal impact is $75,000 annually for three years and is budgeted in the Innovative and Sustainable Solutions to Homelessness Fund. (L217-16) (Lanter/Hamilton) p. 16-17

e **0219-16** Authorization to execute an amendment to the Mentelle Neighborhood Association Neighborhood Action Match Agreement to extend the timeframe from March 31, 2016 to June 30, 2016. No budgetary impact. (L219-16) (Gooding) p. 18

f **0221-16** Authorization to submit application and accept award, if offered, to the Kentucky Justice and Public Safety Cabinet requesting federal funds in the amount of $75,000 for the continuation of the Street Sales Drug Enforcement Project, and to execute agreement with the Fayette County Commonwealth Attorney's Office in the amount of $69,000 for FY 2017, subject to availability of sufficient funds in Fiscal Year 2017. $25,000.00 in local general fund match has been requested in the 2017 General Fund budget. Funds for future budget years are dependent upon availability of grant funds. Budget amendment is in process for FY17. (L221-16) (Gooding) p. 19-20

g **0228-16** Authorization to submit application requesting funds in the amount of $130,000.00 to the Kentucky Justice and Public Safety Cabinet under the Law Enforcement Service Fee Grant Program and accept award if offered for operation of a Traffic Alcohol for Fiscal Year 2017. If approved, these funds will be used to support costs of approximately 3,500 police officer overtime hours for a Traffic Alcohol Patrol. If awarded, the cost in Fiscal Year 2017 will be $130,000.00 for overtime expenses. No local match required. Costs in future budget years are dependent upon availability of grant funds. Budget amendment is in process for Fiscal Year 2017. (L228-16) (Gooding) p. 21

h **0229-16** Authorization of the Emerson Network Power/Liebert Services Renewal Contract for service of the uninterruptible power system that backs up Communications and Police Headquarters. Emerson Network Power/Liebert Services is a sole source vendor, in which, the battery replacement for the uninterruptable power supply (UPS) is purchased. The UPS is designed to hold power up for the aforementioned equipment until the emergency generator starts and delivers the necessary power for the equipment to continue operating until normal power is restored. The contract is for one (1) year, December 2015 - December 2016. The total cost is $10,458.00. Cost of contract is fully budgeted. (L229-16) (Barnard/Bastin) p. 22

i **0238-16** Authorization to approve Bluefin Payment Systems as the Merchant Provider to process online credit card payments into the Division of Revenue's new tax system. This will provide LFUCG the ability to accept payments for online Occupational License Tax filings. There is no budgetary impact. (L238-16)(Cook/O'Mara) p. 23

j **0240-16** Authorization to execute Change Order No. 1 to Agreement with Jarboe Construction Company, Inc., in the amount of $15,305.21 for construction of a multi-purpose training structure for the Division of Police. New total is $76,238.21. Funds are budgeted. (L0240-16) (Barnard/Bastin) p. 24-26

k **0244-16** Authorization to execute agreements with various nonprofit organizations for participation in the Adopt-A-Spot Roadway Cleanup Program under the Kentucky Pride Grant for FY16. The program includes the participation of non-profit organizations that conduct litter pickups on designated roadways four times per year. The cost is $7,838.12. Partially funded - budget amendment is in process. (L0244-16) (Gooding) p. 27

l **0245-16** Authorization to submit application requesting funds in the amount of $49,585.00 to the Kentucky Department for Local Government under the Recreational Trails Grant Program for Legacy Trail Maintenance and Repair for Fiscal Year 2017. Local match in the amount of $49,585.00 is required and has been requested in Fiscal Year 2017 General Fund budget. (L0245-16) (Conrad/Reed) p. 28

m **0246-16** Authorization to abolish one (1) vacant classified position of Public Service Worker Sr. (Grade 509N), one (1) vacant classified position of Environmental Inspector (Grade 516N), one (1) vacant classified position of Arborist Sr. (Grade 519E), and one (1) vacant classified position of Arborist (Grade 517E) and create one (1) classified position of Arborist Technician (Grade 515N), one (1) classified position of Enforcement Officer (Grade 513N), one (1) classified position of City Arborist (Grade 521E) and one (1) classified position of Arborist (Grade 517N) in the Division of Environmental Services, effective upon passage of Council. This has a 12-month future impact of a cost of $12,146.22. Funds are budgeted. (L0246-16) (Maxwell/Hamilton) p. 29-30

URBAN COUNTY COUNCIL
WORK SESSION
TABLE OF MOTIONS
March 8, 2016

Mayor Gray called the meeting to order at 3:02pm. Council Members Kay, Moloney, J. Brown, Akers, Gibbs, Lamb, Farmer, Evans, Scutchfield, F. Brown, Mossotti, Bledsoe, Henson and Hensley were present. Council Member Stinnett was absent.

I. Public Comment – Issues on Agenda

II. Requested Rezonings/Docket Approval

III. Approval of Summary

Motion by Farmer to approve the March 1, 2016 work session summary. Seconded by Kay. Motion passed without dissent.

IV. Budget Amendments

V. New Business

Motion by Kay to approve new business without item D. Seconded by Farmer. Motion passed without dissent. Council Member Mossotti voted no on item E.

Motion by Farmer to table item D until the Tuesday, March 15, 2016 work session. Seconded by Mossotti. Motion passed without dissent.

VI. Continuing Business/Presentations

Motion by Scutchfield to approve neighborhood development funds. Seconded by Henson. Motion passed without dissent.

Motion by Mossotti to approve an ordinance amending chapter 10 of the Code of Ordinances to add a section regarding gardens. Seconded by Henson. Motion passed without dissent.

Motion by Kay to extend the presentation time by 5 minutes. Seconded by Henson. Motion passed without dissent.

VII. Council Reports

Motion by Lamb to refer an update on the Domestic Violence Prevention Program to the General Government & Social Services Committee. Seconded by Bledsoe. Motion passed without dissent.

Motion by Lamb to refer an update on the SAVI program to General Government & Social Services Committee. Seconded by Henson. Motion passed without dissent.

Motion by Lamb to refer a revision and review of the procurement regulations to the General Government & Social Services Committee. Seconded by Gibbs. Motion passed without dissent.

Motion by Gibbs to refer an examination of the permanent closure of Rose Street into the Planning & Public Safety Committee. Seconded by Henson. Motion passed without dissent.

Motion by Kay to refer a discussion of a program for property tax abatement based on longevity of ownership in areas of extensive redevelopment to mitigate the negative impact of rising property values on long term residents to the Planning & Public Safety Committee. Seconded by Brown. Motion passed without dissent.

Motion by Akers to refer a review of the nuisance ordinance, specifically section 12 of the code of ordinances, regarding properties that are a burden or locations for criminal activities into the Planning & Public Safety Committee, to allow our police to better enforce and prohibit such activities. Seconded by Henson. Motion passed without dissent.

VIII. Mayor's Report

IX. Public Comment – Issues Not on Agenda

X. Adjournment

Motion by Kay to adjourn at 4:06pm. Seconded by F. Brown. Motion passed without dissent.

BUDGET AMENDMENT REQUEST LIST

JOURNAL	93511-12	**DIVISION**	Parks and Recreation	**Fund Name**	General Fund
				Fund Impact	2,500.00
					2,500.00CR
					.00

To provide funds for purchase of a paddle boat by recognizing a reimbursement received for a paddle boat damaged by vandalism.

JOURNAL	93514	**DIVISION**	Office Of The Mayor	**Fund Name**	General Fund
				Fund Impact	15,112.00
					15,112.00CR
					.00

To provide funds for Neighborhood Action Match by decreasing funds for professional services.

JOURNAL	93613-14	**DIVISION**	Parks and Recreation	**Fund Name**	General Fund
				Fund Impact	5,198.00
					5,198.00CR
					.00

To recognize reimbursement for overtime costs incurred at Thursday Night Live.

JOURNAL	93759	**DIVISION**	Emergency Management/E 911	**Fund Name**	General Fund
				Fund Impact	6,200.00
					6,200.00CR
					.00

To provide funds for computer equipment by decreasing funds for software maintenance.

JOURNAL	93764-65	**DIVISION**	Environmental Services	**Fund Name**	General Fund
				Fund Impact	48,750.00
					48,750.00CR
					.00

To recognize a transfer from Donations Fund for Green Up for Breeders Cup (Keep Lexington Beautiful) to reimburse Corridors expenses related to beautification projects.

JOURNAL	93611-12	**DIVISION**	Family Services	**Fund Name**	Donation Fund
				Fund Impact	28.81
					28.81CR
					.00

To recognize contribution from Target for Student Incentives.

JOURNAL	93766	**DIVISION**	Environmental Services	**Fund Name**	Donation Fund
				Fund Impact	48,750.00
					48,750.00CR
					.00

To transfer funds from Green Up for Breeders Cup (Keep Lexington Beautiful) to the General Fund for Corridors expenses related to beautification projects.

JOURNAL	93617	**DIVISION**	Streets and Roads	**Fund Name**	County Aid Program Fund
				Fund Impact	2,165,908.78
					2,165,908.78

To provide funds for County Road Aid repaving/resurfacing projects by reallocating funds remaining in FY 2015 for this purpose.

JOURNAL	93607	**DIVISION**	Grants and Special Projects	**Fund Name**	US Dept of HUD
				Fund Impact	9,085.26
					9,085.26CR
					.00

To amend Emergency Solutions 2015 grant to provide additional funds for personnel costs.

JOURNAL	93615	**DIVISION**	Grants and Special Projects	**Fund Name**	US Dept of Homeland Sec
				Fund Impact	2,500.00
					2,500.00CR
					.00

To amend Emergency Management 2016 grant to provide for purchase of a tone alert box.

JOURNAL	93608	**DIVISION**	Grants and Special Projects	**Fund Name**	Grants - State
				Fund Impact	30,220.00
					30,220.00CR
					.00

To amend State Homeland Security-CMRS grant to provide for expected purchases for computer and software maintenance.

JOURNAL	93866	**DIVISION**	Grants and Special Projects	**Fund Name**	Grants - State
				Fund Impact	4,246.12
					4,246.12CR
					.00

To amend Kentucky Pride 2016 grant to provide for additional Adopt-a-Spot agreements.

JOURNAL	93616	**DIVISION**	Emergency Management/E 911	**Fund Name**	Enhanced 911 Fund
				Fund Impact	8,700.00
					8,700.00CR
					.00

To provide funds for the leasing of computers, in lieu of purchasing, for the Public Safety Operating Center (PSOC) by decreasing computer hardware funds.

BUDGET AMENDMENT REQUEST SUMMARY

1101	General Services District Fund	.00
1103	Donation Fund	.00
1137	County Aid Program Fund	2,165,908.78
3120	US Department of Housing & Urban Development	.00
3200	US Department of Homeland Security	.00
3400	Grants - State	.00
4204	Enhanced 911 Fund	.00

BUDGET AMENDMENT REQUEST LIST

JOURNAL	93609	**DIVISION**	Council Office	**Fund Name**	General Capital Fund
				Fund Impact	10,115.00
					10,115.00CR
					.00

To provide funds for Council Capital projects for automated external defibrillators (AED) for the Government Center, Switow Building, and Phoenix Building. (Vice Mayor)

BUDGET AMENDMENT REQUEST SUMMARY

1105	General Fund Capital Projects	.00

MEMORANDUM

To: Mayor Jim Gray
Urban County Council
Sally Hamilton, CAO
Dowell Hoskins-Squier, Commissioner

From: Chester L. Hicks, Administrative Officer

Date: March 2, 2016

RE: Request for transfer of right-of-way via Quit Claim Deed – related to Gribbin Dr.

This memorandum is to request Urban County Council approval to transfer a portion of unused right-of-way originally dedicated for construction of a portion of Gribbin Dr. (originally Bonham Road) to the adjacent property owner located at 2875 Gribbin Drive. LFUCG Division Directors and utility company representatives have responded with comments and consented to this request. The adjacent property owner will accept full responsibility for the unused right-of-way, the plan for which is to consolidate it with the adjoining property. I am requesting Council authorization of the transfer as presented and execution of all related documents. Should you have any questions regarding this request please feel free to contact me at 258-3407.

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Chester Hicks, Administrative Officer

MEMORANDUM

To: Keith Horn, Managing Attorney

From: Chester Hicks, Administrative Officer

Date: February 29, 2016

RE: Proposed closing of Gribbin Drive

This memorandum is to request the legal review of the Gribbin Drive proposed permanent closing. The appropriate LFUCG Division Directors and utility company representatives have responded with comments and those comments are enclosed for your review. The property owner (Richard Conrad) will transfer the proposed ROW portion to C&R Asphalt Land Acquisition Co., LLC., which will accept full responsibility of the maintenance and repair of the right-of-way. Should you have any questions regarding this request please feel free to contact me at 258-3407.

The request and pertinent supporting materials were circulated among various divisions and utility representatives to determine impacts to current operations. The comments can be summarized as follows:

LFUCG Divisions:

Div. of Planning: The Division of Planning has no objection to this closure. (Chris King)

Div. of Engineering: Subject to retention of utility easements as necessary, and usual, Engineering would have no objections to the closure. (Robert Bayert)

Div. of Water Quality: The Division of Water Quality has no issues with transferring the unused right of way behind 2800 Richmond Road to Mr. Richard Conrad. (Steve Farmer)

Div. of Traffic Engineering: The Division of Traffic Engineering has no objection or conflict with the subject request. (Jim Woods)

Fire Department: The transfer of the unused right-of-way behind 2800 Richmond Road will have no negative effect to the Division of Fire. (Cpt. Greg Lengal)

Police Department: The proposed request to transfer the unused right of way behind 2800 Richmond Road will not have an adverse effect on our response to emergency situations. (Gregg Jones).

Lexington Enhanced 911: E911 does not have any opposition to this request. (Robert Stack)

Utilities:

Kentucky American Water: Kentucky American has no utilities in this section of property and has no reasons to deny this request. (Tobey Adams)

Kentucky Utilities: Kentucky Utilities Company does not have facilities in the area of interest. Kentucky Utilities Company respectfully acknowledges that the closing would not have an adverse effect upon our operations or facilities. Kentucky Utilities Company wishes to retain any existing and all utility easements on the mentioned property. Please convey to any and all prospective parties that all clearances must be maintained from existing facilities located on the surrounding properties of the area. (Harold L. Elliott Jr.)

Windstream: Windstream doesn't have any objections to this. (Ashley L. Sanders)

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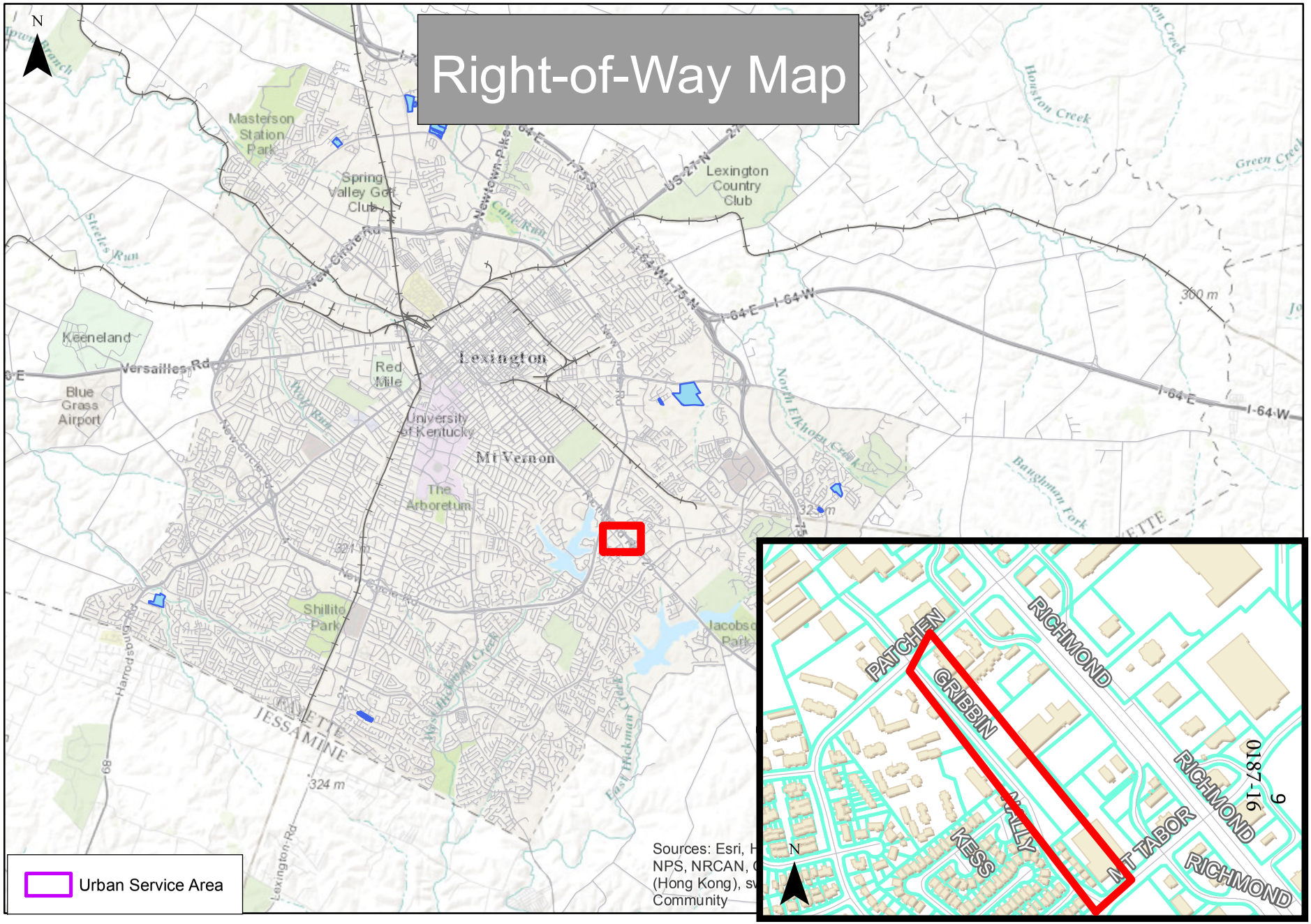
Chester Hicks, Administrative Officer


Right-of-Way Map
N
Masterson Station Park
Spring Valley Golf Club
Lexington Country Club
Keeneland
Blue Grass Airport
Versailles Rd
Red Mile
Lexington
University of Kentucky
Mt Vernon
The Arboretum
Shillito Park
Jacobson Park
JESSAMINE
Lexington Rd
New Circle Rd
Newtown Pike
I-64 E
I-64 W
I-75 N
US-27 N
Houston Creek
Green Creek
Steeles Run
Hood Run
North Elkhorn Creek
Baughman Fork
East Hickman Creek
324 m
300 m
321 m
PATCHEN
GRIBBIN
RICHMOND
KESS
MT TABOR
0187-16
9
Urban Service Area
Sources: Esri, H
NPS, NRCAN, (
(Hong Kong), sw
Community

MAYOR JIM GRAY

LEXINGTON

RODNEY BALLARD
DIRECTOR
COMMUNITY CORRECTIONS

TO: Mayor Jim Gray

Members, Urban County Council

FROM: Rodney Ballard
Rodney Ballard, Director
Division of Community Corrections

CC: Ronnie Bastin, Commissioner
Department of Public Safety

DATE: March 4, 2016

SUBJECT: **Approval of Memorandum of Agreement between the Kentucky Department of Corrections and the Division of Community Corrections**

Request:
Approval of Memorandum of Agreement between the Kentucky Department of Corrections and the Division of Community Corrections for the provision of medically assisted treatment for inmates.
Why are you requesting?
The Division of Community Corrections will provide medically assisted treatment for inmates.

What is the cost in this budget year and future budget years?

The cost for this FY is:
There is no cost to the Division for this program.

The cost for future FY is:
Are the funds budgeted?
The funds are budgeted or a budget amendment is in process:
Account number:

File Number: 203-16
Director/Commissioner: Rodney Ballard/Ronnie Bastin

MEMORANDUM

To: Mayor Jim Gray
Urban County Council
Sally Hamilton, CAO

From: Chester Hicks, Administrative Officer

Date: February 29, 2016

RE: Request for closure of McFarland Lane right-of-way

This memorandum is to request Urban County Council authorization for the transfer of LFUCG right-of-way (McFarland Lane) to the adjacent property owners. LFUCG Division Directors and utility company representatives have responded with comments and consented to this request. The adjacent property owners will accept full responsibility of the maintenance of the right-of-way. Consent Certificates have been signed, and submitted to the Law Department and are attached for your review. I am requesting Council authorization of the closure as presented and execution of all related documents. Should you have any questions regarding this request please feel free to contact me at 258-3407.

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Chester Hicks, Administrative Officer

MEMORANDUM

To: Keith Horn, Managing Attorney

From: Chester Hicks, Administrative Officer

Date: February 29, 2016

RE: Proposed closing of McFarland Lane

This memorandum is to request the legal review of the McFarland Lane proposed permanent closing. The appropriate LFUCG Division Directors and utility company representatives have responded with comments and those comments are enclosed for your review. The property owners (Bruce Properties, LLC and Andover Golf & Country Club) have worked out an agreement under which the right-of-way of McFarland Lane could be platted off to adjoining owners. Should you have any questions regarding this request please feel free to contact me at 258-3407.

The request and pertinent support materials were circulated among various divisions and utility representatives to determine impacts to current operations. The comments can be summarized as follows:

LFUCG Divisions:

Div. of Planning: The Division of Planning has no objection to this closure. (Chris King)

Div. of Engineering: We have been in discussions with the Corinthian Court HOA president, Jim Bailey who is coordinating with the Bright East Homeowners Association and the Developer, Randall Bruce concerning the closure of McFarland Lane. The closure will require the removal of a storm pipe as well as a new plat deeding the right-of-way to the homeowners along existing McFarland Lane. An engineer has been hired by the HOA's and the Developer to design plans for the pipe removal and submit a plat after the pipe removal and remediation are complete. (Stephen C. Parker)

Div. of Water Quality: There is a sanitary sewer line running from manhole EH6_1432 located in the backyard of 3708 St. Andrews Walk, running across McFarland, and then running across the golf course to manhole EH6_261 located in the backyard of 1080 Chetford Drive. If McFarland Drive is closed then there must be a 20' easement (10' each side of the sanitary sewer line) created and dedicated to the LFUCG for maintenance of the sanitary line. (Steve Farmer)

Traffic Engineering: No objections from TE. McFarland Lane no longer has a purpose due to development in the area. (Jeffrey Neal)

Fire Department: The closure of McFarland Lane will have no negative effect to the Division of Fire. (Cpt. Greg Lengal)

Lexington Enhanced 911: E911 does not have any opposition to this request. (Robert Stack)

Police Department: Police has reviewed and determined that the closure of McFarland Lane will not have an adverse impact on their operations. (Ronnie Bastin)

Utilities:

Kentucky Utilities: Kentucky Utilities Company has no issues with the closure of the right-of-way. (Kevin L. Long)

Windstream: We have reviewed the plat for the closure of McFarland Lane as described. Windstream has no objection to this closure. (Lezlie Allison)

Columbia Gas: Columbia Gas has no lines within the limits of McFarland Lane. Closure is approved. (Tony Tipton)

Kentucky American Water: Kentucky American has recently abandoned some small diameter mains (1"-2") along this right of way, and we have no reason to require an easement for these mains. (Tobey Adams)

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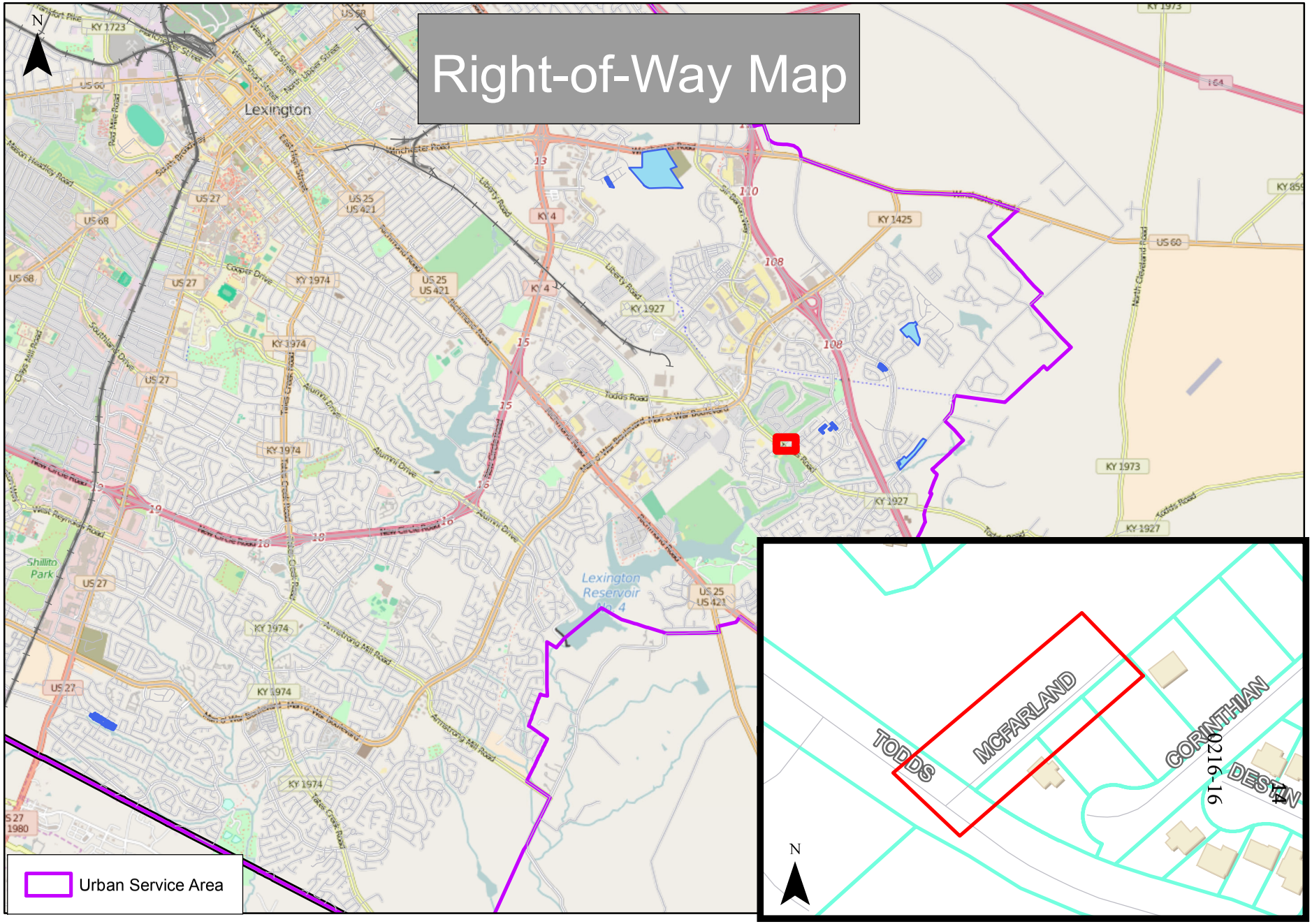
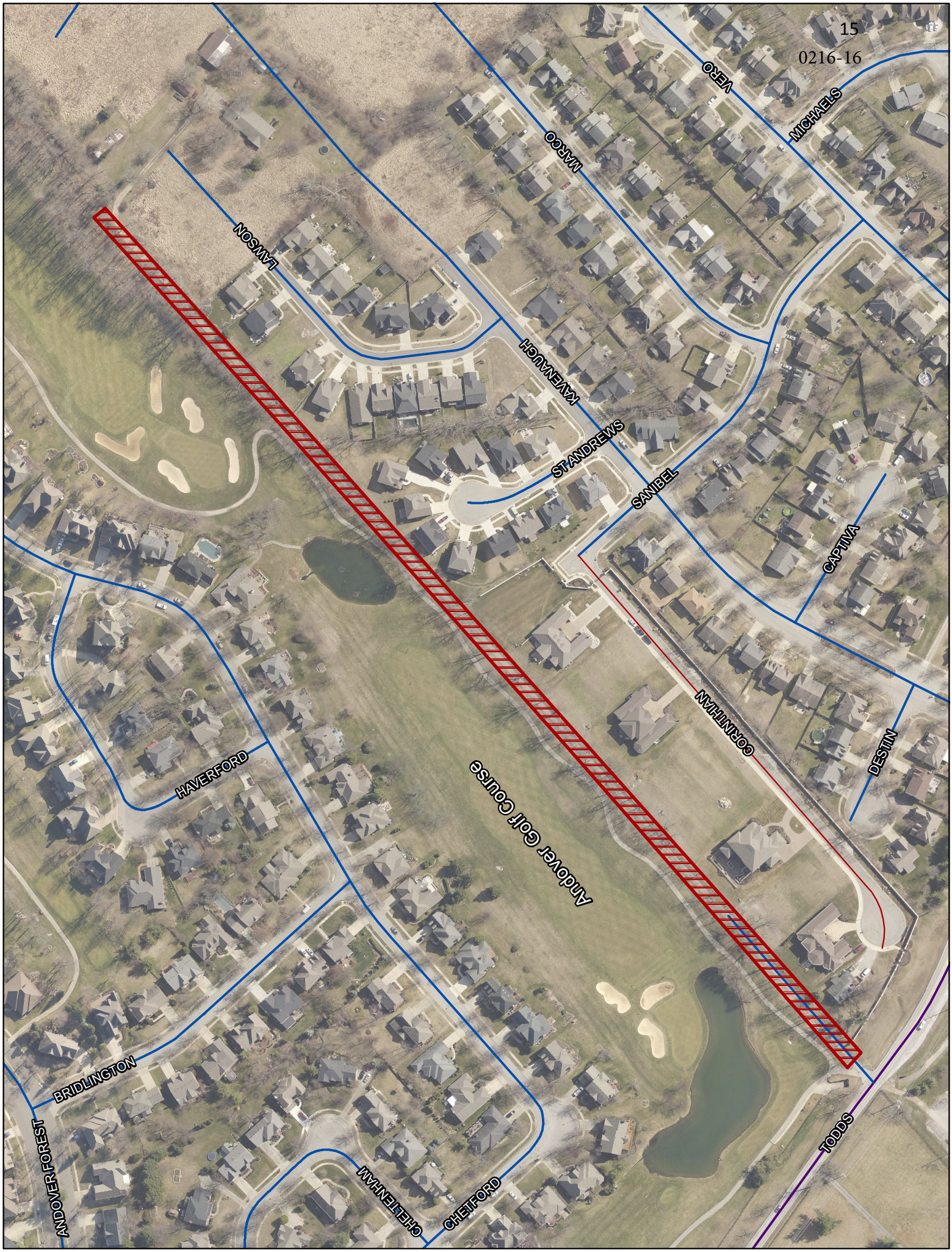
Chester Hicks, Administrative Officer

Right-of-Way Map




VERO
MICHAELS
MARCO
LAWSON
HAVENAUGH
ST ANDREWS
SANIBEL
CAPTIVA
CORINTHIAN
DESTIN
HAVERFORD
Andover Golf Course
BRIDLINGTON
ANDOVER FOREST
CHELTENHAM
CHETFORD
TODDS

Lexington-Fayette Urban County Government
CHIEF ADMINISTRATIVE OFFICE

Jim Gray
Mayor

Sally Hamilton
CAO

TO: Mayor Jim Gray
Urban County Council

FROM: Charlie Lanter, Director, Office of Homelessness Prevention & Intervention

CC: Sally Hamilton, CAO

DATE: March 1, 2016

SUBJECT: Agreement with Hope Center to operate a Street Outreach Program

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Request

Authorization to: Execute a purchase of services agreement with Hope Center to operate a Street Outreach Program providing assertive contact with people experiencing homelessness. Staff members working in the program will reach out daily to people living on the streets or in encampments to offer shelter and supportive services and connect people to needed resources.

Why are you requesting?

Department needs this action completed because: The 2014 Mayor's Commission Report on Homelessness identified Street Outreach as a significant need in Lexington. Currently there is limited assertive outreach in Lexington in which professionals work regularly with people on the streets to facilitate an end to their homelessness. The Homelessness Prevention & Intervention Board has allocated $75,000 annually for three years to fund this Street Outreach Project. Proposals were solicited through RFP 57-2015; two proposals were received; a review committee of HPI Board members, staff members, and professionals not affiliated with bidders selected Hope Center's proposal for funding. The Hope Center proposal provides $60,753 in cash match over the three-year life of the grant agreement, meaning the organization provides its own funding equal to 21.3% of the total project cost.

What is the cost in this budget year and future budget years?

The cost for this FY is: $75,000 from the Innovative & Sustainable Solutions to Homelessness Fund.

The cost for future FY is: $75,000 in each of the next two fiscal years from the Innovative & Sustainable Solutions Fund.

Are the funds budgeted?

The funds are budgeted or a budget amendment is in process: Yes, the funds are budgeted.

Account number: 1145-155003-0001-78112

File Number: 217-16

Director/Commissioner: Sally Hamilton, CAO

MAYOR JIM GRAY

LEXINGTON

IRENE GOODING
DIRECTOR
GRANTS & SPECIAL PROGRAMS

TO: **MAYOR JIM GRAY**
URBAN COUNTY COUNCIL

FROM: **IRENE GOODING DIRECTOR**
DIVISION OF GRANTS AND SPECIAL PROGRAMS

DATE: **MARCH 1, 2016**

SUBJECT: **Amendment to the Mentelle Neighborhood Association Neighborhood Action Match Agreement**

Request:
Request Council Authorization to execute an amendment to the Mentelle Neighborhood Association Neighborhood Action Match Agreement to extend the timeframe from March 31, 2016 to June 30, 2016.

Purpose of Request:
On December 9, 2014, the Urban County Council, per Resolution No. 754-2014, authorized the award of $3,167 in Neighborhood Action Match Program funds to the Mentelle Neighborhood Association for the carrying out of various neighborhood improvement activities which included the installation of a historical marker and custom neighborhood signs. The Mentelle Neighborhood Association has requested an extension to their agreement from March 31, 2016 to June 30, 2016.

Cost in this Budget year Not Applicable – no impact on the budget.

Are the funds budgeted? Not Applicable – no impact on the budget.

File Number: 219-16

Director/Commissioner: Gooding/Hamilton

Irene Gooding, Director

I:\WP51\HCD\NAMP\FY 2015\Round 40\Association Files\Mentelle Neighborhood Association\Amendment\Bluesheet Amendment 3-1-16.docpass

MAYOR JIM GRAY

LEXINGTON

IRENE GOODING
DIRECTOR
GRANTS & SPECIAL PROGRAMS

TO: **JIM GRAY, MAYOR**
URBAN COUNTY COUNCIL

FROM: **IRENE GOODING, DIRECTOR**
DIVISION OF GRANTS AND SPECIAL PROGRAMS

DATE: **MARCH 2, 2016**

SUBJECT: **Grant application for the Street Sales Drug Enforcement Project**

Request:
Council authorization to submit application and accept award, if offered, to the Kentucky Justice and Public Safety Cabinet requesting federal funds in the amount of $75,000 for the continuation of the Street Sales Drug Enforcement Project, and to execute agreement with the Fayette County Commonwealth Attorney's Office in the amount of $69,000 for FY 2017, subject to availability of sufficient funds in Fiscal Year 2017.

Purpose of Request:
The Division of Police has prepared a grant application for submission to the Kentucky Justice and Public Safety Cabinet requesting federal funding for continuation of the Street Sales Drug Enforcement project for Fiscal Year 2015. LFUCG is requesting federal funds in the amount of $75,000 to continue the activities of the Lexington-Fayette Urban County Government's Division of Police and the Fayette County Commonwealth Attorney's Office in their attempts to arrest and convict the street level drug dealers. A local match in the amount of $25,000 is required. Total project cost is $100,000. The Division of Police will use funds in the amount of $31,000 for overtime expenses, and the Commonwealth Attorney will use funds in the amount of $69,000 to support the employment of a full-time assistant prosecutor. The source of these federal funds is the Edward Byrne Memorial Justice Assistance Grant Program in the U.S. Department of Justice.

What is the cost in this budget year and future budget years?
$25,000 in local general fund match has been requested in the 2017 General Fund budget. Funds for future budget years are dependent upon availability of grant funds.

Are the funds budgeted?
Budget amendment is in process for Fiscal Year 2017. If funds are approved, the agreement with the Fayette County Commonwealth Attorney's Office will be budgeted as follows:

FUND	DEPT ID	SECTION	PROJECT	BUD REF	ACCT	ACTIVITY
3140	112006	0001	ST_SALES_2017	2017	71101	FED_GRANT

File Number: 221-16

Director/Commissioner: Barnard/Bastin

Irene Gooding, Director

MAYOR JIM GRAY

LEXINGTON

IRENE GOODING
DIRECTOR
GRANTS & SPECIAL PROGRAMS

TO: **JIM GRAY, MAYOR**
URBAN COUNTY COUNCIL

FROM: **IRENE GOODING, DIRECTOR**
DIVISION OF GRANTS AND SPECIAL PROGRAMS

DATE: **MARCH 2, 2016**

SUBJECT: **Grant application for the Law Enforcement Service Fee Grant Program—FY 2017**

Request:
Council authorization to submit application requesting funds in the amount of $130,000 to the Kentucky Justice and Public Safety Cabinet under the Law Enforcement Service Fee Grant Program and accept award if offered for operation of a Traffic Alcohol for Fiscal Year 2017

Purpose of Request:
The Division of Police has prepared an application for submission to the Kentucky Justice and Public Safety Cabinet requesting funding in the amount of $130,000 from the Law Enforcement Service Fee Program. If approved, these funds will be used to support costs of approximately 3,500 police officer overtime hours for a Traffic Alcohol Patrol. The source of funds is the Law Enforcement Service Fee Fund (derived from fees paid by offenders convicted of Driving Under the Influence).

What is the cost in this budget year and future budget years?
If awarded, the cost in Fiscal Year 2017 will be $130,000 for overtime expenses. No local match is required. Costs in future budget years are dependent upon availability of grant funds.

Are the funds budgeted?
Budget amendment is in process for Fiscal Year 2017.

File Number: 228-16

Director/Commissioner: Barnard/Bastin

Irene Gooding, Director

Lexington-Fayette Urban County Government
CHIEF ADMINISTRATIVE OFFICE

Jim Gray
Mayor

Sally Hamilton
CAO

TO: Mayor Jim Gray
Urban County Council

FROM: Chief Mark Barnard
Lexington Police Department

CC: Commissioner Ronnie Bastin
Department of Public Safety

DATE: March 2, 2016

SUBJECT: **Emerson Network Power/Liebert Services – Uninterruptable Power Supply**

Request
Authorization to accept a Proposal for Service with Emerson Network Power/Liebert Services.

Why are you requesting?
Emerson Network Power/Liebert Services is a sole source vendor, in which, the battery replacement for the uninterruptable power supply (UPS) is purchased. The uninterruptable power supply located in the main computer room to the E911 Center is responsible for providing power to the Lexington Police Department server farm, AS400, radio voting receivers and E911 equipment in the event of a power failure. The UPS is designed to hold power up for the aforementioned equipment until the emergency generator starts and delivers the necessary power for the equipment to continue operating until normal power is restored. The attached contract is for one (1) year, December 2015 – December 2016. Upon approval and signing, please forward a signed copy to the Chief's Office. Cost of contract is fully budgeted.

What is the cost in this budget year and future budget years?

The cost for this FY is: $10,458

The cost for future FY is:

Are the funds budgeted?

Funds are budgeted – 1101-505502-5527-76101 – $6,065.64 - Police
4204-505602-0001-76101 – $4,392.36 - E911

File Number: - 229-16

Director/Commissioner: Mark Barnard, Chief
Lexington Police Department

MB/rmh

MAYOR JIM GRAY

LEXINGTON

WILLIAM O'MARA
COMMISSIONER
FINANCE

TO: Mayor Jim Gray
Sally Hamilton, CAO
Urban County Council Members

FROM: Rusty Cook, Director Division of Revenue RC

CC: William O'Mara, Commissioner of Finance

DATE: March 4, 2016

SUBJECT: Resolution Accepting Bluefin Payment Systems as the Merchant Provider for Online Credit Card Payments of Occupational License Tax Filings

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Request

Authorization to approve Bluefin Payment Systems as the Merchant Provider to process online credit card payments into the Division of Revenue's new tax system.

Why are you requesting?

Department needs this action completed because it will provide the LFUCG the ability to accept payments for online Occupational License Tax filings.

What is the cost in this budget year and future budget years? N/A

The cost for this FY is: $0

The cost for future FY is: $0

Are the funds budgeted? N/A

The funds are budgeted or a budget amendment is in process:

Account number: N/A

File Number: 238-16

Director/Commissioner: Cook/O'Mara

MAYOR JIM GRAY

LEXINGTON

IRENE GOODING
DIRECTOR
GRANTS & SPECIAL PROGRAMS

TO: **JIM GRAY, MAYOR**
URBAN COUNTY COUNCIL

FROM: **IRENE GOODING, DIRECTOR**
DIVISION OF GRANTS AND SPECIAL PROGRAMS

DATE: **MARCH 7, 2016**

SUBJECT: **Change Order No. 1 to Agreement with Jarboe Construction, Inc., for Construction of Multi-Purpose Training Structure for Division of Police**

Request:
Council authorization to execute Change Order No. 1 to Agreement with Jarboe Construction Company, Inc., in the amount of $15,305.21 for construction of a multi-purpose training structure for the Division of Police. New total is $76,238.21.

Purpose of Request:
On February 18, 2016 (Resolution No. 58-2016), Council approved bid of Jarboe Construction, Inc., in the amount of $60,933 for construction of a multi-purpose training structure for the Division of Police in response to Bid # 186-2015. The source of funds was the 2016 Homeland Security Grant from the Kentucky Office of Homeland Security. The Division of Police has requested project revisions in the amount of $15,305.21 for a new total cost of $76,238.21. The revisions include addition of a window and two door openings along with fabrication and installation of other details required by Division of Police to ensure that final product meets the training needs of the Hazardous Devices unit.

What is the cost in this budget year and future budget years?
Cost of Change Order No. 1 for Fiscal Year 2016 is $15,305.21 for a new total construction cost of $76,238.21. There are no anticipated costs in future budget years.

Are the funds budgeted? Yes. Funds are budgeted as follows:

FUND	DEPT ID	SECT	ACCT	PROJECT	ACTIVITY	BUD REF
3200	505505	5542	96468	STHO_POL_2016	FED_GRANT	2016

File Number: 240 -16

Director/Commissioner: Barnard/Bastin

Irene Gooding, Director

0240-16
Page 2 of 2

JUSTIFICATION FOR CHANGE	PROJECT: Multi-Purpose Training Structure
	CONTRACT NO. 058-16
	CHANGE ORDER: 1

1. Necessity for change: After final submission of original bid, sufficient funds remained in the grant project to add additional features to the structure.

2. Is proposed change an alternate bid? ___Yes __X__No

3. Will proposed change alter the physical size of the project? __X_Yes ____No

   If "Yes", explain. There will be a marginal increase in the footprint of the structure, but the change will create no negative impact on the project.

4. Effect of this change on other prime contractors: N/A

5. Has consent of surety been obtained? ___Yes __X_Not Necessary

6. Will this change affect expiration or extent of insurance coverage? ___Yes _X_No

   If "Yes", will the policies be extended? ___Yes ___No

7. Effect on operation and maintenance costs: N/A

8. Effect on contract completion date: N/A

_____ _____
Mayor Date

LEXINGTON-FAYETTE URBAN COUNTY GOVERNMENT CONTRACT CHANGE ORDER
Page 1 of 2

Date:	March 7, 2016	
Project:	Multi Purpose Training Structure	
Location:	4832 Verailles Road	
Contract No.	058-16	
Original Contract Amt.	$60,933.00	
Cumulative Amount of Previous Change Orders	$0.00	
Percent Change - Previous Change Orders		0.00%
Total Contract Amount Prior to this Change Order	$60,933.00	
Change Order No.	1	

To (Contractor):
Jarboe Construction, Inc.
1017 South Broadway
Lexington, KY 40504

You are hereby requested to comply with the following changes from the contract plans and specification;

Current Change Order

Item No.	Description of changes-quantities, unit prices, change in completion date, etc.	Decrease in contract price	Increase in contract price	
1	Modification of original layout.	$5,986.89		
2	Fabrication and Installation of additional boxes		$17,011.10	
3	Additional windows and doors per bid pricing		$4,281.00	
	See Attached Summary			
	Total decrease	$5,986.89		
	Total increase		$21,292.10	
	Net Amount of this Change Order	$15,305.21		
	New Contract Amount Including this Change Order	$76,238.21		
	Percent Change - This Change Order			20.08%
	Percent Change - All Change Orders			25.12%

The time provided for the completion in the contract and all provisions of the contract will apply hereto.

Recommended by _____ (Proj. Engr.) Date 3/4/16
Accepted by _____ (Contractor) Date 3/7/2016
Approved by _____ (Director) Date 3/7/2016
Approved by _____ (Commissioner) Date _____
Approved by _____ (Mayor or CAO) Date _____

MAYOR JIM GRAY

LEXINGTON

IRENE GOODING
DIRECTOR
GRANTS & SPECIAL PROGRAMS

TO: **JIM GRAY, MAYOR**
URBAN COUNTY COUNCIL

FROM: **IRENE GOODING, DIRECTOR**
DIVISION OF GRANTS AND SPECIAL PROGRAMS

DATE: **MARCH 7, 2016**

SUBJECT: **FY16 ADOPT-A-SPOT ROADWAY CLEANUP PROGRAM UNDER THE KENTUCKY PRIDE GRANT**

Request:
Request Council authorization to execute agreements with various nonprofit organizations for participation in the Adopt-A-Spot Roadway Cleanup Program under the Kentucky Pride Grant for FY16

Purpose of Request:
On October 22, 2015 (Resolution # 638-2015), the Urban County Council approved acceptance of state funds from the Kentucky Energy and Environment Cabinet providing for litter cleanups on Fayette County roadways. The LFUCG Department of Environmental Quality and Public Works uses a portion of these funds to support the Adopt-a-Spot program. The Adopt-a-Spot program includes the participation of non-profit organizations that conduct litter pickups on designated roadways four times per year. This program was implemented several years ago in response to a request from citizens who voiced a need for litter pick-up on public roadways. The following additional groups are being added to the Adopt-a-Spot program.

Cost in this Budget year:

Roadways	**Grantee**	**Amount**
Inner City 12	JRC Crew 728 Revision to Agreement approved on 12-08-15 (R# 802-2015)	$635.75 Additional amount
Inner City 15	New Beginnings Youth Departments	$1,736.12
Rural Area 10	Dunbar Men Soccer Team	$1,621.40
Rural Area 11	Boy Scout Troop 110	$1,820.85
Rural Area 12	Sisters Road to Freedom	$2,024.00
	TOTAL	**$7,838.12**

Are the funds budgeted? Additional funds are budgeted for these activities for the period of January 1, 2016 through December 31, 2016 as follows:

FUND	DEPT ID	SECTION	ACCT	PROJECT/GRANT	BUD REF	ACTIVITY
3400	313201	3095	71299	KY_PRIDE_2016	2016	STA_GRANT

File Number: 244-16

Director/Commissioner: Plueger/Hoskins-Squier

Irene Gooding, Director

MAYOR JIM GRAY

LEXINGTON

IRENE GOODING
DIRECTOR
GRANTS & SPECIAL PROGRAMS

TO: **JIM GRAY, MAYOR**
URBAN COUNTY COUNCIL

FROM: **IRENE GOODING, DIRECTOR**
DIVISION OF GRANTS AND SPECIAL PROGRAMS

DATE: **MARCH 7, 2016**

SUBJECT: **Recreational Trails grant application for Legacy Trail Maintenance and Repair—FY 2017**

Request:
Council authorization to submit application requesting funds in the amount of $49,585 to the Kentucky Department for Local Government under the Recreational Trails Grant Program for Legacy Trail Maintenance and Repair for Fiscal Year 2017

Purpose of Request:
The Division of Parks and Recreation has prepared an application for submission to the Kentucky Department for Local Government requesting federal funding in the amount of $49,585 from the Recreational Trail Program. If approved, these funds will be used to install and paint one mile of fencing, three and one-half miles of asphalt trail repair and striping, concrete base for vehicle access, and set of eight foot tractor gates.

What is the cost in this budget year and future budget years?
If awarded, the cost in Fiscal Year 2017 will be $49,585 in federal funds. . Local match in the amount of $49,585 is required and has been requested in the Fiscal Year 2017 General Fund budget. There are no anticipated costs in future budget years resulting from a repair and maintenance effort.

Are the funds budgeted?
Local match has been requested in Fiscal Year 2017 General Fund budget.

File Number: 245-16

Director/Commissioner: Conrad/Reed

Irene Gooding, Director

MAYOR JIM GRAY

LEXINGTON

JOHN MAXWELL
DIRECTOR
HUMAN RESOURCES

MEMORANDUM

TO: Jim Gray, Mayor
Sally Hamilton, Chief Administrative Officer
Council Members

FROM: John Maxwell, Director
Division of Human Resources

DATE: March 7, 2016

SUBJECT: **Reorganization — Division of Environmental Services**

Request:
The attached is requesting authorization to abolish one (1) vacant classified position of Public Service Worker Sr. (Grade 509N), one (1) vacant classified position of Environmental Inspector (Grade 516N), one (1) vacant classified position of Arborist Sr. (Grade 519E), and one (1) vacant classified position of Arborist (Grade 517E) and create one (1) classified position of Arborist Technician (Grade 515N), one (1) classified position of Enforcement Officer (Grade 513N), one (1) classified position of City Arborist (Grade 521E) and one (1) classified position of Arborist (Grade 517N) in the Division of Environmental Services, effective upon passage of Council.

Why are you requesting:
Upon the request of the division, and in accordance with the Code of Ordinances, the Division of Human Resources conducted classification studies on the requested positions. The studies were conducted according to standard procedures using the Job Analysis Questionnaire (JAQ) and position audit. The positions were analyzed by staff using the whole job rank and factor comparison methods. As a result, a recommendation for their requested positions as described in this action.

What is the cost in this budget year and future budget year?
To illustrate, this has a 12-month future impact of a cost of $12,146.22 and funds are budgeted.

Position Title	Annual Salary Before	Annual Salary After	Annual Increase/Decrease
Public Service Worker Sr.	($30,847.23)	$0	($30,847.23)
Arborist Technician	$0	$41,337.50	$41,337.50
Environmental Inspector	($43,405.44)	$0	($43,405.44)
Enforcement Officer	$0	$37,493.66	$37,493.66
Arborist Sr.	($50,246.98)	$0	($50,246.98)
City Arborist	$0	$55,397.06	$55,397.06
Total Annual Impact/ Salary and Benefits $12,146.22			

File Number:
0246-16

Director/Commissioner: John Maxwell/Sally Hamilton

If you have questions or additional information is warranted, please contact Alisha Lyle at (859)258-3957.

Neighborhood Development Funds
March 15, 2016
Work Session

Amount	Recipient	Purpose
$ 1,950.00	Bluegrass Chapter of the American Red Cross 1450 Newtown Pike Lexington, KY 40511 Charles & Linda Gorton	To provide support for their Heroes Campaign.
$ 800.00	Sweet Blessings PO Box 23972 Lexington, KY 40523-3972 Ashley Gann	To support The Great Cake Race fundraiser on May 1, 2016.
$ 500.00	Board of Trustees of Southern Heights Baptist Church 3408 Clays Mill Road Lexington, KY 40503 Bill Boldt	To assist with the establishment and operation of a neighborhood spring fair in April 2016.
$ 1,500.00	Lexington Sister Cities Commission 200 East Main Street Lexington, KY 40507 Sarah Martin	To provide support for a Lexington teeacher to travel to Japan to set up a new education exchange.
$ 600.00	Lighthouse Ministries 185 Elm Tree Lane Lexington, KY 40507 Anna Preus	To provide funds for the purchase of hygeine kits.
$ 1,250.00	YMCA of Central KY 239 E. High Street Lexington, KY 40507 Brenda Blakovich	To provide funds for the backpack distribution at Valley Park and Gardenside Baptist Church.
$ 1,000.00	Bluegrass Chapter of the American Red Cross 1450 Newtown Pike Lexington, KY 40511 Charles & Linda Gorton	To provide support for their Heroes Campaign.
$ 600.00	Lexington Oaks NA, Inc. 3429 Derby Landing Circle Lexington, KY 40513 Rick Kallop	To proivide funds for tree removal and planting.
$ 600.00	Palomar Hills Community Assoc. 4025 Palmetto Drive Lexington, KY 40513 Victoria Marshall	To provide funds for a concert in Palomar Hills Park.

Budget, Finance & Economic Development
February 23th, 2016
Summary and Motions

Chair Stinnett called the meeting to order at 1:00 p.m. All Committee Members were in attendance: Moloney, Kay, Lamb, Farmer, Scutchfield, F. Brown, Mossotti, Bledsoe, Bledsoe and Hensley. Council members Aker and Gibbs were also in attendance as a non-voting member.

I. Approval of January 25, 2016 Committee Summary

A motion was made by Mossotti to approve the January 26, 2016 Budget, Finance & Economic Development Committee Summary, seconded by Bledsoe. The motion passed without dissent.

II. January Financials

Commissioner O'Mara gave a presentation of the January Financials. Rusty Cook, Director of Revenue, gave a presentation of the January Budget YTD. Melissa Leuker, Director of Budgeting, presented the remaining Revenue streams for January.

Moloney inquired about the variable from last year and if there is a surplus so far in FY 2016. Leuker stated they are close to budget that the previous year.

F. Brown inquired about the 4% increase in total revenue and the 8% revenue amount variance for Jan 2016. Leuker stated that is the variance over the previous year, and that there is a 3.9% increase.

	January 2016 Monthly Actual Compared to Amended Budget			
Revenue Category	Actual	Budget	Variance	% Var
OLT- Employee Withholding	9,952,235	6,127,005	3,825,230	62.4%
OLT - Net Profit	1,617,642	1,531,219	86,423	5.6%
Insurance	2,243,345	2,574,886	(331,541)	-12.9%
Franchise Fees	1,710,693	2,319,730	(609,037)	-26.3%
TOTALS	15,523,914	12,552,840	2,971,074	23.7%

Revenue Category	January YTD Actual Compared to Amended YTD Budget			
	Actual	Budget	Variance	%Var
OLT- Employee Withholding	99,626,414	93,757,381	5,869,033	6.3%
OLT - Net Profit	13,416,473	12,155,491	1,260,982	10.4%
Insurance	16,614,875	16,717,331	(102,456)	-0.6%
Franchise Fees	12,673,708	14,412,131	(1,738,423)	-12.1%
TOTALS	142,331,470	137,042,334	5,289,136	3.9%

For the seven months ended Jan 31, 2016				
	ACTUAL	*BUDGET*	*Variance*	
Revenue				
Payroll Withholding	$99,626,414	$93,757,381	$5,869,034	6%
Net Profit	13,416,473	12,155,491	1,260,982	10%
Insurance	16,614,875	16,717,331	(102,456)	-1%
Franchise Fees	12,673,708	14,412,131	(1,738,423)	-12%
Other Licenses & Permits	3,662,728	3,397,741	264,987	8%
Ad Valorem	19,747,928	19,885,191	(137,262)	-1%
Services	13,983,954	12,824,759	1,159,195	9%
Fines and Forfeitures	103,272	146,852	(43,580)	-30%
Property Sale	110,215	35,000	75,215	215%
Intergovernmental	300,141	335,408	(35,266)	-11%
Investment Income	363,453	262,754	100,698	38%
Other Income	2,386,043	1,920,991	465,052	24%
Total Revenue	**$182,989,203**	**$175,851,029**	**$7,138,174**	**4%**

For the seven months ended Jan 31, 2016				
	ACTUAL	*BUDGET*	*Variance*	
Expenses				
Personnel	($117,806,688)	($119,181,920)	$1,375,233	1%
Operating	(23,150,342)	(25,200,938)	2,050,596	8%
Debt Service	(22,815,198)	(22,934,365)	119,167	1%
Partner Agencies	(10,901,991)	(11,595,676)	693,685	6%
Insurance - Expense	(1,045,259)	(1,045,259)		0%
Operating Capital Expenditures	(864,292)	(896,410)	32,118	4%
Total Expenses	**(176,583,770)**	**(180,854,568)**	**4,270,798**	**2%**
Interfund Transfers				
Transfers	(645,836)	(498,425)	(147,411)	-30%
Change in Net Position	**5,759,597**	**(5,501,964)**	**11,261,562**	

Comparison of Economic Indicators													
Economic Indicators		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Fayette County	2014	5.6%	6.0%	5.8%	4.8%	5.1%	5.2%	5.1%	4.6%	4.2%	3.9%	4.0%	3.6%
Unemployment Rate	2015	4.3%	4.0%	4.0%	3.7%	4.0%	4.1%	4.2%	3.5%	3.4%	3.1%	3.6%	3.6%
	2016	N/A											
Quarterly Fayette County	2014	-	-	180,078	-	-	184,553	-	-	184,658	-	-	191,287
Employment	2015	-	-	184,932	-	-	189,400	-	-	N/A	-	-	N/A
	2016	-	-	N/A	-	-	N/A	-	-	N/A	-	-	N/A
Fayette County Permits Issued	2014	1,157	999	931	1,461	1,815	1,660	1,696	1,529	1,399	1,605	1,058	1,112
	2015	1,134	1,858	1,019	1,108	1,431	1,551	1,319	1,523	1,595	1,394	1,220	1,158
	2016	937	-	-	-	-	-	-	-	-	-	-	-
Fayette County New Business	2014	244	280	366	807	279	187	194	213	219	242	158	137
Business Licenses	2015	197	224	330	749	362	198	198	283	260	282	232	162
	2016	202	-	-	-	-	-	-	-	-	-	-	-
Home Sales (MSA)	2014	524	517	693	787	997	1,069	1,006	1,021	854	860	681	794
	2015	571	651	884	963	1,140	1,346	1,334	1,165	1,072	1,054	815	919
	2016	640	-	-	-	-	-	-	-	-	-	-	-
Fayette County	2014	31	40	34	53	16	53	35	25	46	25	42	25
Foreclosures	2015	33	20	36	24	18	43	18	41	12	43	41	26
	2016	22	-	-	-	-	-	-	-	-	-	-	-

N/A indicates information not available.
BLS Release Dates for Fayette Co. Quarterly Employment - 6 months after quarter end

Code Enforcement Lien Collections

Month	Administrative Collection Fees		Miscellaneous		Penalty & Interest		Total Collections	
	FY 2016	FY 2015	FY 2016	FY 2015	FY 2016	FY 2015	FY 2016	FY 2015
July	476	1,601	546	1,690	18,043	29,846	19,065	33,137
August	600	877	308	1,432	14,984	48,014	15,892	50,323
September	969	1,275	2,072	993	52,780	29,689	55,821	31,957
October	1,125	1,275	2,115	1,040	45,592	22,962	48,832	25,277
November	525	825	1,250	1,198	25,220	15,340	26,995	17,363
December	1,575	525	2,626	2,157	61,590	44,938	65,791	47,620
January	1,200	450	2,063	351	45,565	10,678	48,828	11,479
Totals	6,470	6,828	10,980	8,861	263,774	201,467	281,224	217,156

III. SCORE Presentation

Bledsoe presented the item and introduced Vincent Smith, acting Chapter Chair of SCORE, who presented SCORE's annual report.

Mossotti inquired about SCORE's outreach. Smith noted they have been in business for 50

years and that they recruit largely by word-of-mouth, recruiting at events and email blasts. Mossotti noted they could consider the Chamber of Commerce.

F. Brown inquired if they are a 501C3 non-profit, which can accept donations. Smith stated they are. He further inquired about their budget and the amount of their reserve. Gary Bayma, Treasurer, stated they have approximately a $5,000 reserve. He further stated that their national office handles all of their tax information, and not their Lexington office.

Lamb urged other Council Members to inform their constituency about SCORE. She further inquired if they plan to utilize social media in their marketing plan. Smith stated they hope to engage interns in this effort.

Akers inquired about the charge for their workshops. Smith replied that they are currently free but intend to charge a small fee in the future. Smith stated they hold workshops at various venues in the city and in public spaces, such as the public library.

Moloney inquired if they have reached out to Community Ventures Corporation. Smith stated they have coordinated previously for a workshop. Moloney noted the Minority Businesses Coordinator at LFUCG as a potential resource. Smith stated that they do, mostly with veterans, and stated they could do a better job in this area.

Bledsoe noted a previous veteran initiative and Smith affirmed that they did. She further thanked SCORE for their work with Veterans.

IV. Downtown Development Authority

Akers introduced Jeff Fugate from the Downtown Development Authority. Fugate gave an update of the DDA.

Bledsoe inquired if there is a way to bring all of the involved groups together and if there has been any progress made in this area. Tom Harris, Chair of the DDA Board, stated they have recently put together a working group that will look for recommendations for their respective Boards and to Council. Bledsoe stated she would like to see more collaboration and communication between parties as they move forward. Stinnett noted the Courthouse Area Design Review Board, as an entity to engage.

Mossotti inquired about their work on City Hall and if they have any information to provide. Fugate stated this has previously been shared with the administration. Mossotti inquired how much in depth work they did for this project. Fugate stated they were mostly focused on the Transit Center site at the time of their work. Mossotti stated Council would appreciate any of their work and inquired if they were involved with Centre Pointe. Fugate stated it has been a long time since they had any involvement.

Moloney stated his support for Bledsoe's comments. Moloney inquired about Town

Branch. Fugate stated the DDA managed and raised the initial investment, hosted the design competition, recruited fundraising consultants, etc. Moloney mentioned the Bluegrass Community Foundation and if they have daily communication. Fugate stated there are multiple meeting and cultivation efforts involved in the fundraising. Moloney inquired about the amount of money raised. Fugate stated it is unlikely to have large donor gifts in the beginning of the project. Moloney noted potential Water Quality concerns with the Town Branch project.

Gibbs asked if they have tried to locate a drug store involvement for their project. Fugate stated drug stores have very specific requirements and discussed those. Gibbs stated his desire to attract a downtown drug store.

Farmer inquired about the streetscape project on Euclid. Fugate stated the public infrastructure pieces would not happen until 2019 or 2020, and that the design would be worked on until the trunk line is laid. Farmer stated his appreciation for dividing the project into portions. Farmer inquired about Centre Point and Fugate stated they have not been involved with Centre Pointe for a couple of years.

Akers inquired about the DDA's budget and funding sources. Fugate stated the City's contribution has been roughly $350,000 for the past few years, and that their total budget included fundraising. He stated they have raised a few hundred thousand in addition. Akers inquired about the size of their boundaries and accomplishments in the downtown area. Fugate stated their scope of downtown in not specific to streets, but rather to potential investments for the City.

Moloney inquired why the DDA was not involved in Rupp Arena and Centre Pointe. Fugate stated that Center Pointe is a private development and that Rupp Arena is very intertwined with the Town Branch Commons project. Moloney gave CAO Hamilton credit for her work on the Old Courthouse project, and noted that the DDA did not appear to be involved in that project.

Akers voiced her appreciation for CAO Hamilton and stated she believes the focus on Downtown could be narrowed. Akers noted the lack of development in the Distillery District as an area with lots of new growth that is lacking sewage capacity.

Mossotti stated her concern for the transparency and delegation of roles in various downtown projects. She further noted her concern for the duplication of work on projects, noting the involvement of both a new Project Coordinator, and the CAO who are already working on the Old Courthouse project. Mossotti stated she needs more clarification of roles. Fugate noted their role in the pre-development of projects in collaboration with the City and stated they don’t have a large role after the initiation of projects. Fugate stated they could be involved in later stages if that is a desire of Council.

Scutchfield stated that each year they see reports that note a lot of projects that are going on, but they don’t see as much fruition. She further noted the overlap and duplication of different

individuals within the Government, Boards and Partner Agencies within the same projects. She stated the process needs to be more streamlined.

Stinnett noted Fugate's role in networking and noted that the Downtown Development Authority may need to clarify their name to better reflect their roles in development projects. He further noted they need to evaluate whether or not they need The DLC, the Courthouse Area Design Review Board, and others. Smith noted their facilitation of a working culture that helps to spur investment in infrastructure. Stinnett inquired when they plan to report back to the Committee. Smith stated they have scheduled one meeting with their core members of the board and they hope to have a recommendation in a few months.

V. Occupational License Fee Exemption

Hensley introduced the item for information only. There was no action taken on the item. Stinnett stated they would leave the item in Committee.

VI. Contingency of Fund Draft Ordinance

Commissioner O'Mara presented the changes made to the draft ordinance.

Hensley inquired if they have discussed the use of the fund with Risk Management and if the use of this fund will be in conflict with other funds, like FEMA, in the event of an emergency. O'Mara stated that FEMA reimbursement qualification is separate from the use of the fund, and noted that FEMA looks at the total budget and they would already have access to that number.

Moloney inquired if they will be able to administer the funds as presented. O'Mara stated there may be more dialogue between Administration and Council and further stated he believes the changes are a step in the right direction.

Kay stated that the changes give Council more flexibility and more control over the funds.

A motion was made by Farmer to approve the Contingency Fund Draft Ordinance, seconded by Mossotti. The motion passed without dissent.

VII. Items Referred to Committee

A motion was made by Farmer to adjourn, seconded by Mossotti. The motion passed without dissent.

The meeting was adjourned at 2:47 p.m.

D.S. 2.26.2016

Lexington Sports Park

Multi-Sport Youth Facility Plan

March 15, 2016

Overview

Council Work Session – Tuesday March 15, 2016

I. Project Overview
II. Economic Impact
III. Partnerships
IV. Funding
V. Business Plan
VI. Next Steps
VII. Questions

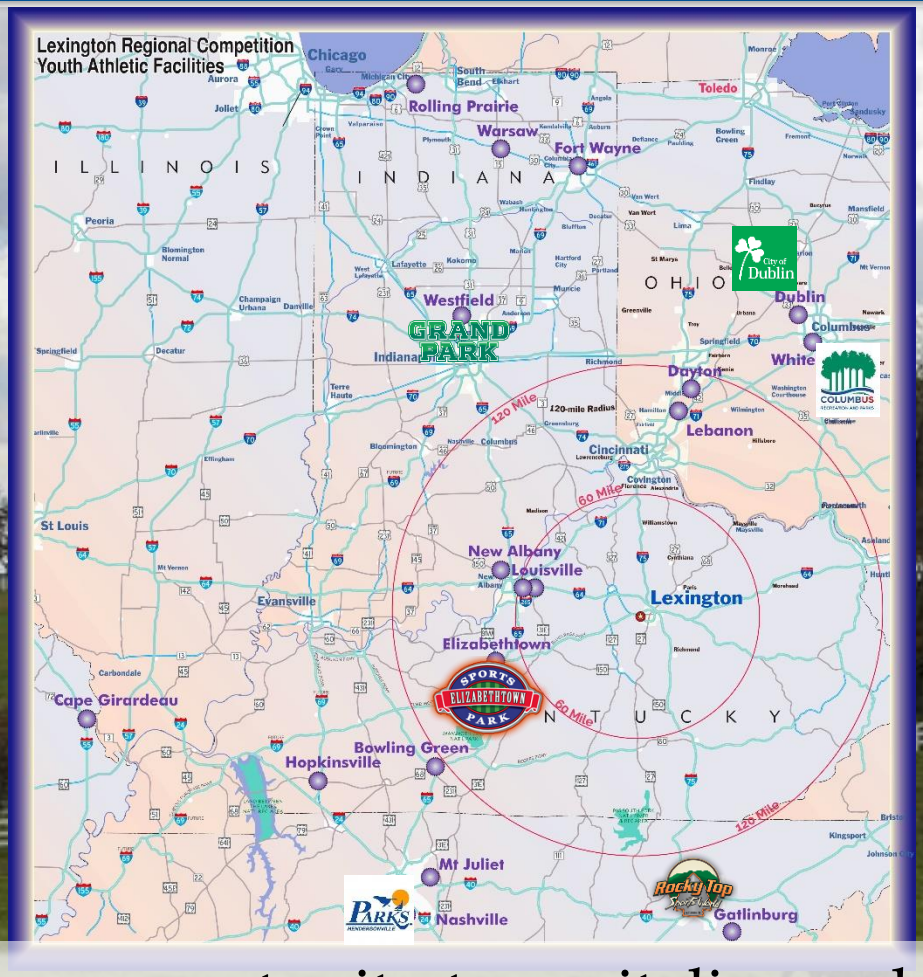
Importance

Research projects Lexington could reap an economic benefit of $23 Million annually as a result of the creation/development of this facility.

Tourism for youth sports is exploding and last year was a $7 billion industry in US travel alone.

Lexington is perfectly situated.

At the crossroads of two main interstates and within a days drive of two-thirds of the U.S. population, Lexington is perfectly situated to reap the benefits of the Sports Plex.



Lexington has an opportunity to capitalize on hosting premier tournaments bringing in 300,000 visitors annually.

A major tourism destination

This Sports Park will be unmatched in the area and the venue will be a tourist attraction.

By the Numbers…

- ✓ 43,275 Kids are playing youth sports in Lexington
- ✓ 616,150 Kids are playing youth sports in Kentucky
- ✓ The Sports Park generates nearly 50,000 Hotel Room Nights per year
- ✓ Each person in the travel party averages $100 per-day in spending
- ✓ 6,700 + Teams, over 140,000+ athletes will visit the park annually
- ✓ Generate $454 Million in total spending over 20 years
- ✓ 100,000 soft drinks, 25,000 hot dogs, 25,000 ice cream cones and 10,000 bags of popcorn are sold per year
- ✓ A laser focus on large participant outdoor sports:

  Soccer, Baseball, Softball, Lacrosse, Football

A future for our youth

Lexington is out of field space for our children a mixed-use option for our local kids and tourism fills a need and is the ideal solution for our community.

The Sports Park addresses the issue of limited athletic venues and scheduling challenges while providing our young athletes a place to practice, play and perfect their sport

The Game Plan

Meetings with Mayor Gray, his staff and Council have helped us understand what needs to happen to make this a reality for our city.

I. Complete Economic Impact Study and due diligence
II. Define Partnerships/User Groups
III. Raise Private Funds
IV. Meet with Urban County Council

Four Main Tasks…

This project has been analyzed and discussed for years, now is the time to move this project forward.

Due Diligence

I. The Bluegrass Sports Commission (BSC) and VisitLex engaged renown Hunden Strategic Partners to complete an independent Economic Impact & Feasibility Study.

II. We interviewed and learned the needs of the community to develop the right asset mix – teams with a large number of participants, outdoor sports

III. Researched with top design firms to understand construction and operation budgets.

IV. Interviewed and met with operators to ensure this is a self-sustaining state-of-the-art Sports Park.

Partnerships and User Groups

The Sports Park will be programmed with some of the best leagues and organizations in youth sports.

Funding Structure

The Bluegrass Sports Commission has commitments totaling more than $6,000,000.

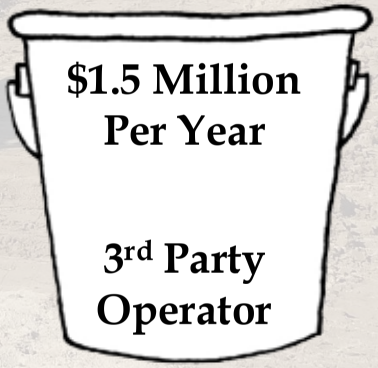
Funding Structure

Land lease	$1 per year for 99 years
LFUCG	$18,750,000
BSC Sponsorships	$6,250,000
Total:	$25,000,000

Construction Costs

The BSC has raised 25% of the capital funds necessary to build this Sports Park.

Operation Costs



The BSC has interviewed and could secure a commitment from a 3rd party to manage & guarantee any fiscal shortfalls.

Sports Park – Proposed Location

The project sits on 134 acres of property bordering New Circle Rd. and Versailles Rd.

Lexington Sports Park

Site Capacity – This visual only shows what is possible given the land, this by no means is a final site design or even how we envision the Sports Park looking.

State of the Art Facility

An innovative sports park which configures for Baseball, Softball, Soccer, Football and Lacrosse tournaments.

Removable fences, synthetic turf and custom designed field paint create multi-purpose fields perfect for youth sports.

State of the Art Facility

An innovative sports park which configures for Baseball, Softball, Soccer, Football and Lacrosse tournaments.

Championship and multi-purpose fields enable efficient flexibility for individual tournament design.

State of the Art Facility

An innovative sports park which configures for Baseball, Softball, Soccer, Football and Lacrosse tournaments.

Lexington will be on the cutting edge of this technology, currently these fields are being installed in Sandusky, OH and Panama City Beach, FL

State of the Art Facility

Customized Multi-Purpose Fields for each individual weekend.

Multi-Purpose fields being used in Panama City Beach, FL

Local Oversight

The Bluegrass Sports Commission will oversee the management and operations of the Sports Park, with representatives from LFUCG, FCPS and other stakeholders it's the ideal organization to bring the Sports Park to reality!

As a non-profit, 501(c)(3) organization, the purpose of the Bluegrass Sports Commission mission is to recruit, stage and create sports events in Central Kentucky for the purposes of economic development and improving the quality of life for the citizens.

Board of Directors

Brooks Downing, BD Global
Kris Zander, KYSA
Alan Stein, SteinGroup
David Bertram, JMI Sports
Kim Shelton, JMI Sports
Brigid Devries, KHSAA (Retired)
Don Adkins, Fayette County Public Schools
Steve Brooks, Commonwealth of Kentucky
Lee Carter, Rolex 3-Day Event
Johnathon Davis, JT Davis Asset Management
Cliff Feltham, Kentucky Utilities
Joe Fields, Lexington Center
Rick Ford, Brainbox Intelligent Marketing
Gene Guinn, iHeart Media
Phil Holoubek, Lexington Real Estate Company
Ken Jackson, Kentuckiana Farms
Cindy Jacobelli, Easter Seals Cardinal Hill
Tim Kelly, Herald Leader (Retired)
Don Lane, Transylvania University (Retired)
Jamie Link, Kentucky Horse Park
Wayne Martin, Booth Energy
Ed Mastrean, KET (Retired)
Chris Mossman, WKYT
DeWayne Peevy, UK Athletics
Bryan Pettigrew, Breeders' Cup
Bob Quick, Commerce Lexington
Geoff Reed, LFUCG
Julian Tackett, KHSAA
Ron Van Haaren, Hyatt Regency

Next Steps

With the support of council we'll be able to take the next steps necessary to move this project forward

I. Finalize Sponsorship Agreements

II. Select Contract Management Team

III. Formalize Site Design

IV. Secure Leases with User Groups

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Chapter 1	Economic and Demographic Profile of Lexington
Chapter 2	Local Sports Supply and Demand Market Analysis
Chapter 3	Commonwealth and Regional Sports Facilities Analysis
Chapter 4	Youth Sports & Tournament Industry Analysis
Chapter 5	Competitive and Comparable Sports Facilities
Chapter 6	Hotel Market Overview
Chapter 7	Recommendations
Chapter 8	Demand and Financial Projections
Chapter 9	**Economic, Fiscal & Employment Impact Analysis**

FINAL DRAFT

ECONOMIC, FISCAL & EMPLOYMENT IMPACT ANALYSIS

While many facilities that draw tourists and visitors only break even or even lose money from operations (such as convention centers, sports facilities, etc.), the impact of the visitors on the community can be significant. The impact from spending on hotels, restaurants, stores and gas stations can generate hundreds of jobs and large tax benefits from local use taxes.

While the gross operations of the Project will generate sales tax and will support a new jobs onsite, the critical analysis is to determine the amount of net new spending generated by the Project and what that supports in net earnings, jobs and what it generates in net new taxes. In this chapter, the net new Lexington-Fayette impacts are assessed.

The basis for the impacts will be the net new room nights generated due to the Project as well as the incremental spending associated with existing visitors who spend more because of their visit to the Project. The net new visitors may be staying in other hotels as well, like sports teams that now are coming to Lexington because tournaments can now happen as well as elsewhere that otherwise would not have occurred.

HSP modeled the Full Build Out and Phased Build Out Scenarios for the Lexington Sports Complex and based on the projection of the proforma, additional impact data was derived. The key components of visitation and spending are generated by overnight stays as well as day trips. Given the cost of having kids in travel-sports or in tournaments, many will drive in and out the same day if possible, even if they need to drive an hour or more each way, multiple days. However, for regional and national tournaments, many will need to spend one or more nights in local hotels.

HSP uses the IMPLAN input-output multiplier model, which determines the level of additional activity in the economy due to additional inputs. For example, for every dollar of direct new spending in Lexington, the IMPLAN model provides multipliers for the indirect and induced spending that will result.

FULL BUILD OUT SCENARIO

Net New and Recaptured Room Nights and Room Revenue

The following table shows the number of room nights generated from each user group.

FINAL DRAFT

Table 9-1

Projected Room Nights Generated - Lexington Sports Complex: Full Build Out Scenario

	% Overnight	People/ Room	Nights per Event	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Soccer													
Competitive Existing Tournament	75%	2.9	2.5	7,544	11,543	15,699	16,013	16,333	20,824	21,241	21,666	22,099	22,541
Competitive New Tournament	50%	2.9	2	900	927	955	1,968	2,027	2,088	2,150	2,215	2,281	2,350
Local New Tournament	25%	2.3	2	388	400	824	848	874	900	927	955	983	1,013
Youth Soccer Leagues (Spring & Fall)	0%	2.3	2	0	0	0	0	0	0	0	0	0	0
Camps/Programs	0%	2.1	4	0	0	0	0	0	0	0	0	0	0
Practices	0%	2.1	2	0	0	0	0	0	0	0	0	0	0
Adult Soccer Leagues (Spring & Fall)	0%	2.1	2	0	0	0	0	0	0	0	0	0	0
High School Regional/State Soccer Events*	10%	2.9	1	13	13	20	20	20	26	26	26	26	26
Total				**8,846**	**12,883**	**17,497**	**18,848**	**19,253**	**23,838**	**24,344**	**24,861**	**25,390**	**25,930**
Baseball													
Competitive Existing Tournament	75%	2.9	2	5,853	7,462	9,134	9,316	12,670	12,924	13,182	13,446	13,715	13,989
Competitive New Tournament	50%	2.9	2	1,271	1,309	2,023	2,084	2,861	2,947	3,795	3,908	4,026	4,146
Local New Tournament	30%	2.3	2	932	960	988	1,527	1,573	1,620	1,669	1,719	1,770	1,823
Youth Baseball Leagues (Spring & Fall)	0%	2.1	2	0	0	0	0	0	0	0	0	0	0
Camps/Programs	0%	2.1	4	0	0	0	0	0	0	0	0	0	0
Practices	0%	2.1	2	0	0	0	0	0	0	0	0	0	0
High School Regional/State Baseball Events*	10%	2.9	1	13	13	20	20	27	27	27	27	27	27
Total				**8,069**	**9,744**	**12,165**	**12,947**	**17,131**	**17,518**	**18,672**	**19,100**	**19,537**	**19,985**
Softball													
Competitive Existing Tournament	75%	2.9	2	732	1,119	1,142	1,553	1,584	1,615	2,060	2,101	2,143	2,186
Competitive New Tournament	50%	2.9	2	371	382	393	405	417	860	885	912	939	968
Local New Tournament	30%	2.3	2	155	160	165	170	350	360	371	382	393	405
Youth Softball Leagues (Spring & Fall)	0%	2.3	2	0	0	0	0	0	0	0	0	0	0
Camps/Programs	0%	2.1	4	0	0	0	0	0	0	0	0	0	0
Practices	0%	2.1	2	0	0	0	0	0	0	0	0	0	0
Adult Softball Leagues (Spring & Fall)	0%	2.1	1	0	0	0	0	0	0	0	0	0	0
High School Regional/State Softball Events*	10%	2.9	1	12	12	12	19	19	25	25	25	25	25
Total				**1,270**	**1,674**	**1,712**	**2,146**	**2,369**	**2,860**	**3,341**	**3,420**	**3,500**	**3,583**
Lacrosse													
Competitive Existing Tournament	60%	2.9	2	1,208	1,232	1,256	1,282	1,307	1,333	1,360	1,387	1,415	1,443
Competitive New Tournament	45%	2.9	2	0	0	455	469	483	995	1,025	1,055	1,087	1,120
Local New Tournament	25%	2.3	2	73	75	76	155	158	161	165	168	171	175
Youth Lacrosse Leagues (Spring)	0%	2.1	1	0	0	0	0	0	0	0	0	0	0
Camps/Programs	0%	2.1	4	0	0	0	0	0	0	0	0	0	0
Practices	0%	2.1	1	0	0	0	0	0	0	0	0	0	0
High School Regional/State Lacrosse Events*	10%	2.9	1	7	7	13	13	13	13	13	13	13	13
Total				**1,287**	**1,313**	**1,801**	**1,919**	**1,961**	**2,503**	**2,562**	**2,624**	**2,686**	**2,751**
Rugby													
Competitive Existing Tournament	55%	2.9	2	0	0	0	0	0	0	0	0	0	0
Competitive New Tournament	45%	2.9	2	0	0	0	176	181	187	192	198	204	210
Local New Tournament	25%	2.3	2	0	0	0	0	0	39	40	41	41	42
Youth Rugby Leagues (Spring & Fall)	0%	2.3	1	0	0	0	0	0	0	0	0	0	0
Camps/Programs	0%	2.1	4	0	0	0	0	0	0	0	0	0	0
Practices	0%	2.1	2	0	0	0	0	0	0	0	0	0	0
Adult Rugby League	0%	2.1	1	0	0	0	0	0	0	0	0	0	0
High School Regional/State Rugby Events*	10%	2.9	1	3	3	3	3	3	3	3	3	3	3
Total				**3**	**3**	**3**	**178**	**184**	**229**	**235**	**241**	**248**	**254**
Other													
Fayette County Public Schools	0%	2.1	1	0	0	0	0	0	0	0	0	0	0
Lexington Events	5%	2.6	1.5	45	45	89	89	134	134	179	179	179	179
Other Non-Sport Events	20%	2.9	1	83	83	124	124	166	166	207	207	207	207
Total				**127**	**127**	**214**	**214**	**300**	**300**	**386**	**386**	**386**	**386**
				19,602	**25,744**	**33,391**	**36,252**	**41,198**	**47,246**	**49,540**	**50,631**	**51,747**	**52,889**

Source: Various Sports Organizations, Hunden Strategic Partners

FINAL DRAFT

As shown, there are projected to be more than 52,000 room nights generated by the tenth year. Most are assumed to be generated by the soccer and baseball tournaments. While not all will be captured in Lexington, many will and these will generate significant impact locally.

The next table shows the number of day trips generated by the Lexington Sports Complex.

Table 9-2

Projected Day Trips Generated - Lexington Sports Complex: Full Build Out Scenario

	% Day Trip	Days per Event	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Soccer												
Competitive Existing Tournament	25%	2.5	7,293	11,158	15,175	15,479	15,788	20,130	20,533	20,943	21,362	21,790
Competitive New Tournament	50%	2	2,611	2,690	2,770	5,707	5,878	6,054	6,236	6,423	6,616	6,814
Local New Tournament	75%	2	2,678	2,759	5,683	5,854	6,029	6,210	6,396	6,588	6,786	6,989
Youth Soccer Leagues (Spring & Fall)	100%	2	68,429	68,429	68,429	68,429	68,429	68,429	68,429	68,429	68,429	68,429
Camps/Programs	100%	4	3,538	4,764	6,015	6,075	6,135	6,197	6,259	6,321	6,385	6,448
Practices	100%	2	18,295	18,295	18,295	18,295	18,295	18,295	18,295	18,295	18,295	18,295
Adult Soccer Leagues (Spring & Fall)	100%	2	10,296	10,296	10,296	10,296	10,296	10,296	10,296	10,296	10,296	10,296
High School Regional/State Soccer Events*	90%	1	339	339	509	509	509	679	679	679	679	679
Total			**113,480**	**118,730**	**127,172**	**130,643**	**131,360**	**136,290**	**137,123**	**137,975**	**138,847**	**139,740**
Baseball												
Competitive Existing Tournament	25%	2	5,658	7,213	8,829	9,006	12,248	12,493	12,743	12,998	13,258	13,523
Competitive New Tournament	50%	2	3,686	3,797	5,866	6,042	8,298	8,547	11,004	11,335	11,675	12,025
Local New Tournament	70%	2	5,000	5,150	5,304	8,195	8,441	8,694	8,955	9,223	9,500	9,785
Youth Baseball Leagues (Spring & Fall)	100%	2	48,384	48,384	48,384	48,384	48,384	48,384	48,384	48,384	48,384	48,384
Camps/Programs	100%	4	3,538	5,955	7,217	7,290	7,362	7,436	7,510	7,586	7,661	7,738
Practices	100%	2	13,398	13,398	13,398	13,398	13,398	13,398	13,398	13,398	13,398	13,398
High School Regional/State Baseball Events*	90%	1	348	348	522	522	696	696	696	696	696	696
Total			**79,663**	**83,897**	**88,999**	**92,315**	**98,131**	**98,952**	**101,994**	**102,923**	**103,876**	**104,853**
Softball												
Competitive Existing Tournament	25%	2	707	1,082	1,104	1,501	1,531	1,562	1,991	2,031	2,071	2,113
Competitive New Tournament	50%	2	1,075	1,107	1,141	1,175	1,210	2,493	2,568	2,645	2,724	2,806
Local New Tournament	70%	2	833	858	884	911	1,876	1,932	1,990	2,050	2,111	2,174
Youth Softball Leagues (Spring & Fall)	100%	2	57,024	57,024	57,024	57,024	57,024	57,024	57,024	57,024	57,024	57,024
Camps/Programs	100%	4	3,538	4,764	6,015	6,075	6,135	6,197	6,259	6,321	6,385	6,448
Practices	100%	2	15,246	15,246	15,246	15,246	15,246	15,246	15,246	15,246	15,246	15,246
Adult Softball Leagues (Spring & Fall)	100%	1	17,280	17,280	17,280	17,280	17,280	17,280	17,280	17,280	17,280	17,280
High School Regional/State Softball Events*	90%	1	323	323	323	484	484	646	646	646	646	646
Total			**96,026**	**97,685**	**99,016**	**99,695**	**100,787**	**102,379**	**103,003**	**103,242**	**103,487**	**103,737**
Lacrosse												
Competitive Existing Tournament	40%	2	2,335	2,381	2,429	2,478	2,527	2,578	2,629	2,682	2,735	2,790
Competitive New Tournament	55%	2	0	0	1,613	1,662	1,711	3,526	3,631	3,740	3,853	3,968
Local New Tournament	75%	2	504	514	524	1,070	1,091	1,113	1,135	1,158	1,181	1,205
Youth Lacrosse Leagues (Spring)	100%	1	3,802	3,802	3,802	3,802	3,802	3,802	3,802	3,802	3,802	3,802
Camps/Programs	100%	4	1,408	2,133	2,873	2,901	2,930	2,960	2,989	3,019	3,049	3,080
Practices	100%	1	2,614	2,614	2,614	2,614	2,614	2,614	2,614	2,614	2,614	2,614
High School Regional/State Lacrosse Events*	90%	1	174	174	348	348	348	348	348	348	348	348
Total			**10,836**	**11,618**	**14,202**	**14,873**	**15,023**	**16,939**	**17,148**	**17,362**	**17,581**	**17,806**
Rugby												
Competitive Existing Tournament	45%	2	0	0	0	0	0	0	0	0	0	0
Competitive New Tournament	55%	2	0	0	0	623	642	661	681	701	722	744
Local New Tournament	75%	2	0	0	0	0	0	271	276	280	284	288
Youth Rugby Leagues (Spring & Fall)	100%	1	0	0	0	0	0	0	0	0	0	0
Camps/Programs	100%	4	242	244	247	249	252	509	514	519	524	529
Practices	100%	2	1,742	1,742	1,742	1,742	1,742	1,742	1,742	1,742	1,742	1,742
Adult Rugby League	100%	1	429	429	429	429	429	429	429	429	429	429
High School Regional/State Rugby Events*	90%	1	70	70	70	70	70	70	70	70	70	70
Total			**2,484**	**2,486**	**2,489**	**3,114**	**3,135**	**3,683**	**3,712**	**3,742**	**3,772**	**3,803**
Other												
Fayette County Public Schools	100%	1	13,832	13,832	13,832	13,832	13,832	13,832	13,832	13,832	13,832	13,832
Lexington Events	95%	1.5	2,209	2,209	4,418	4,418	6,626	6,626	8,835	8,835	8,835	8,835
Other Non-Sport Events	80%	1	960	960	1,440	1,440	1,920	1,920	2,400	2,400	2,400	2,400
Total			**17,001**	**17,001**	**19,690**	**19,690**	**22,378**	**22,378**	**25,067**	**25,067**	**25,067**	**25,067**
			319,489	331,416	351,568	360,330	370,815	380,621	388,047	390,311	392,630	395,007

Source: Various Sports Organizations, Hunden Strategic Partners

Approximately 395,000 visitor days are expected by the tenth year and approximately 71 percent are expected to be residents from the Lexington-Fayette area, which are not included as new impact. However, there are expected to be between 110,000 and 116,000 non-local visitors day trips.

This section analyzes the economic, fiscal and employment benefits that would accrue to the Lexington-Fayette are by the activities at the Lexington Sports Complex. It also reviews the potential economic and fiscal impacts induced through the construction of the project.

HSP only counts net new spending to the community, not recycled spending by local users. The basis for counting spending is based on new overnight visitor days and new daytrip visitor days.

The assumptions for each type of spending create the total incremental spending associated with the Lexington Sports Complex. The following table shows the net new visitor days and overnights as well as the resulting new hotel room nights, which serve as the basis for the impact model.

Table 9-3

Net New Visitors and Room Nights - Full Build Out Scenario

	Year 1	Year 2	Year 3	Year 4	Year 5	Year 10	Year 15	Year 20	Total
New Daytrip Visitor Days	78,836	84,302	93,547	98,216	103,227	115,688	115,688	115,688	2,178,932
New Overnight Visitor Days	41,655	54,707	70,956	77,035	87,546	112,389	112,389	112,389	1,991,402
New Hotel Room Nights (Local)	16,662	21,883	28,382	30,814	35,018	44,956	44,956	44,956	796,561

Source: Hunden Strategic Partners

Over the next twenty-year period, nearly 2.2 million new daytrip visitor days and nearly 2.0 million overnight visitor days are expected in area. This should result in more than 796,000 new hotel room nights in the Lexington-Fayette area over the period. Approximately 85 percent of room nights generated is expected to be captured in Lexington.

Daily Spending

There will also be daytrippers who come to events at the sports complex for league play, camps as well as one-day tournaments. The attendees will spend on concession as well as spend on restaurants in the area. Visitors will come to the sports complex and spend money onsite, but many locals and visitors will also spend new or increased funds at restaurants around the sports complex.

The daily spending by visitors and the overnight spending by overnight visitors all contribute to the economic impact of the Project. Data from spending at similar venues, data from hotel spending and other data was used to create conservative estimates of daily spending. Other spending includes entertainment and attractions, as well as other non-specified spending. These are shown in the next table.

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Table 9-4

Estimated Spending Per Visitor Per Day - Lexington Sports Complex: Full Build Out Scenario

	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Spending per Visitor - Overnight										
Onsite Food & Beverage	$3.50	$3.61	$3.71	$3.82	$3.94	$4.06	$4.18	$4.30	$4.43	$4.57
Offsite Food & Beverage	$22.50	$23.18	$23.87	$24.59	$25.32	$26.08	$26.87	$27.67	$28.50	$29.36
Total Food & Beverage	$26.00	$26.78	$27.58	$28.41	$29.26	$30.14	$31.05	$31.98	$32.94	$33.92
Lodging Spending	$51.60	$53.15	$54.74	$56.38	$58.08	$59.82	$61.61	$63.46	$65.37	$67.33
Retail Spending	$4.75	$4.89	$5.04	$5.19	$5.35	$5.51	$5.67	$5.84	$6.02	$6.20
Transportation Spending	$8.14	$8.38	$8.64	$8.89	$9.16	$9.44	$9.72	$10.01	$10.31	$10.62
Entertainment/Rec/Other	$8.25	$8.50	$8.75	$9.01	$9.29	$9.56	$9.85	$10.15	$10.45	$10.76
Total Direct Spending	**$98.74**	**$101.70**	**$104.75**	**$107.90**	**$111.13**	**$114.47**	**$117.90**	**$121.44**	**$125.08**	**$128.83**
Spending per Visitor - Daytrip										
Onsite Food & Beverage	$1.75	$1.80	$1.86	$1.91	$1.97	$2.03	$2.09	$2.15	$2.22	$2.28
Offsite Food & Beverage	$13.50	$13.91	$14.32	$14.75	$15.19	$15.65	$16.12	$16.60	$17.10	$17.61
Total Food & Beverage	$15.25	$15.71	$16.18	$16.66	$17.16	$17.68	$18.21	$18.76	$19.32	$19.90
Retail Spending	$2.38	$2.45	$2.52	$2.60	$2.67	$2.75	$2.84	$2.92	$3.01	$3.10
Transportation Spending	$2.85	$2.93	$3.02	$3.11	$3.21	$3.30	$3.40	$3.50	$3.61	$3.72
Other Spending	$4.13	$4.25	$4.38	$4.51	$4.64	$4.78	$4.93	$5.07	$5.23	$5.38
Total Direct Spending	**$24.60**	**$25.34**	**$26.10**	**$26.88**	**$27.69**	**$28.52**	**$29.37**	**$30.25**	**$31.16**	**$32.10**

Source: Hunden Strategic Partners

The per-person per-day spending for overnight guests total $98.74 in Year 1 in the area, and increases with inflation. The daily spending per person for day trips is $24.60 in the first year.

Economic, Earnings, Employment and Fiscal Impact

The net new and recaptured direct spending discussed earlier in the chapter is considered to be the **Direct Impact**.

From the direct spending figures, further impact analyses will be completed.

- **Direct impacts -** are an expression of the spending that occurs as a direct result of the events and activities that occur due to the sports complex. For example, a hotel guest's expenditures on hotel rooms and meals are a direct economic impact.
- **Indirect impacts -** consist of re-spending of the initial or direct expenditures, or, the supply of goods and services resulting from the initial direct spending due to the sports complex. For example, a guest's direct expenditure on a restaurant meal causes the restaurant to purchase food and other items from suppliers. The portion of these restaurant purchases that are within the local, regional, or state economies is counted as an indirect economic impact.
- **Induced impacts –** represent changes in local consumption due to the personal spending by employees whose incomes are affected by direct and indirect spending. For example, a waiter at the restaurant may have more personal income as a result of the guest's visit. The amount of the increased income the waiter spends in the local economy is considered an induced impact.
- **Personal income –** measures increased employee and worker compensation related to the hotel operations being analyzed. This figure represents increased payroll expenditures, including

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benefits paid to workers locally. It also expresses how the employees of local businesses share in the increased outputs.

- **Employment impact** – measures the number of jobs supported in the study area related to the spending generated as a result of the events occurring in the sports complex. Employment impact is stated in job-years.

The total impacts of the proposed project in Lexington presented in this analysis are expressed through the net new spending to the Lexington-Fayette area. The direct spending is broken down into food and beverage, lodging, retail, transportation and other spending. Spending assumptions are assigned per day per person for either a day trip or an overnight.

Direct, Indirect and Induced Impacts

The table below shows the direct net new spending, based on the analysis.

Table 9-5

Direct Net New Spending (000s) - Full Build Out Scenario

	Year 1	Year 2	Year 3	Year 4	Year 5	Year 10	Year 15	Year 20	Total
Food & Beverage	$2,285	$2,789	$3,471	$3,825	$4,334	$6,115	$7,089	$8,218	**$116,669**
Lodging	$2,149	$2,909	$3,886	$4,347	$5,088	$7,576	$8,786	$10,188	**$141,980**
Retail	$385	$474	$593	$655	$744	$1,055	$1,223	$1,418	**$20,095**
Transportation	$564	$706	$896	$991	$1,133	$1,624	$1,882	$2,182	**$30,816**
Other	$669	$823	$1,030	$1,137	$1,292	$1,832	$2,124	$2,463	**$34,903**
Total	***$6,052***	***$7,701***	***$9,876***	***$10,955***	***$12,591***	***$18,202***	***$21,104***	***$24,468***	***$344,463***

Source: Hunden Strategic Partners

Most spending occurs at hotels and restaurants. Over the twenty-year period, nearly $142 million is expected to be spent on hotels by net new visitation and more than $116 million from food and beverage spending. Transportation and retail spending will also be impacted locally, with approximately $31 million and more than $20 million additional spent over the period, respectively. Other spending on visitation to other attractions and other spending is projected to total nearly $35 million over 20 years.

The following table shows the spinoff impact economic spending and activity in the market from the direct spending, as described in the definitions earlier in the chapter.

Table 9-6

Direct, Indirect & Induced Net New Spending (000s) - Full Build Out Scenario

	Year 1	Year 2	Year 3	Year 4	Year 5	Year 10	Year 15	Year 20	Total
Net New Spending									
Direct	$6,052	$7,701	$9,876	$10,955	$12,591	$18,202	$21,104	$24,468	**$344,463**
Indirect	$2,253	$2,902	$3,752	$4,169	$4,810	$6,997	$8,113	$9,407	**$132,141**
Induced	$1,078	$1,369	$1,753	$1,944	$2,233	$3,224	$3,738	$4,334	**$61,039**
Total	*$9,384*	*$11,971*	*$15,382*	*$17,068*	*$19,634*	*$28,423*	*$32,956*	*$38,209*	***$537,643***

Source: Hunden Strategic Partners

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Direct spending, as shown previously, is projected to total approximately $344.5 million over the period, while indirect and induced spending will add $132.1 million and nearly $61 million, respectively. The total over the period is projected to be more than $537 million, ranging from $9.4 million in Year 1 and increasing to $38.2 million by the twentieth year.

The following table shows the net new earnings derived from the new spending. Earnings are the portion of new spending that ends up as wages for employees in businesses in Lexington.

Table 9-7

Net New Earnings from Direct, Indirect & Induced Spending (000s) - Full Build Out Scenario

	Year 1	Year 2	Year 3	Year 4	Year 5	Year 10	Year 15	Year 20	Total
Net New Earnings									
From Direct	$1,945	$2,465	$3,153	$3,496	$4,013	$5,789	$6,712	$7,782	**$109,633**
From Indirect	$330	$428	$556	$619	$716	$1,045	$1,212	$1,405	**$19,707**
From Induced	$73	$92	$118	$130	$150	$216	$250	$290	**$4,087**
Total	*$2,348*	*$2,985*	*$3,827*	*$4,245*	*$4,878*	*$7,050*	*$8,174*	*$9,477*	***$133,427***

Source: Hunden Strategic Partners

New earnings in the area from the new spending will total $2.3 million in the first year, increasing to more than $9.4 million by the end of the period. Throughout the period $133 million in new earnings will be new due to the sports complex.

The next table shows the net new full-time equivalent jobs supported by the new spending. These new positions will be supported throughout the economy, not just in visitor-related jobs, although these will be most likely.

Table 9-8

Net New Full-Time Equivalent Jobs from Direct, Indirect & Induced Earnings (000s) - Full Build Out Scenario

	Year 1	Year 2	Year 3	Year 4	Year 5	Year 10	Year 15	Year 20
Net New FTE Jobs								
From Direct	213	277	357	387	439	561	561	561
From Indirect	32	41	52	56	64	81	81	81
From Induced	4	24	30	32	36	46	46	46
Total	*249*	*341*	*439*	*476*	*539*	*688*	*688*	*688*

Source: Hunden Strategic Partners

In the stabilized year, an additional 688 full-time equivalent jobs will be created and supported in the local economy by the direct, indirect and induced spending in the economy that will be new due to the hundreds of thousands of new attendees.

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Fiscal Impact Analysis

Fiscal impacts are tax revenues that result from the spending and income related to the activities at the Lexington Sport Complex. This analysis estimates fiscal impacts for the governmental units that levy taxes.

The fiscal impacts are the public sector's return on investment. The following table summarizes the fiscal impact estimates from the applicable taxes, which are the Lexington-Fayette taxes.

Table 9-9

Fiscal Impact - Tax Impacts from Net New Spending (000s) - Full Build Out Scenario

	Year 1	Year 2	Year 3	Year 4	Year 5	Year 10	Year 15	Year 20	Total
Lexington Taxes Collected									
Hotel Occupancy Tax (6.0%)	$129	$175	$233	$261	$305	$455	$527	$611	$8,519
Lexington Total	**$129**	**$175**	**$233**	**$261**	**$305**	**$455**	**$527**	**$611**	**$8,519**

Source: Hunden Strategic Partners

As the table shows, the new spending in Lexington is projected to generate more than $8.5 million in new tax revenue over the period. Hotel occupancy tax is the only locally levied tax expected to generate the tax revenue. The first year is expected to generate $129,000 and then increase to approximately $611,000 by the end of the period.

When a visitor books a hotel room, the commonwealth of Kentucky levies a six percent sales tax as well as a one percent state fee. The local hotel occupancy tax is a six percent, which is collected by the Lexington-Fayette government and allocated towards the Lexington Center Corporation (two percent) and VisitLex (four percent). The overall aggregate tax on a hotel room equates to 13.4 percent.

Construction Impact

In addition to the ongoing impacts from the operation of the facilities, the construction of the sports complex would create a one-time influx of spending. The construction spending also results in employment in many sectors of the local economy.

A ratio of 60 percent labor, 40 percent materials is used to determine the spending and employment and income impacts. Labor costs will generate direct labor impacts and materials will generate other new income in the area. Approximately 60 percent of construction materials and labor are expected to be purchased locally.

The following table shows the total direct spending and the estimated indirect and induced impacts that the construction of the development would generate to the local economy.

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Table 9-10

Construction Impact - Lexington Sports Complex

	Impact
Direct Materials Spending - Local	$6,000,000
Indirect Spending - Local	$1,647,083
Induced Spending - Local	$1,011,800
Total	$8,658,883
Direct Labor Spending	$9,000,000
Employment (Job Years)	42

Source: Hunden Strategic Partners

Based on an estimated $25 million construction cost, the construction activity from the sports complex is expected to generate $6 million in direct economic spending from materials spending and $9 million in local labor spending. This will support 42 job-years, or essentially 42 jobs for a one-year period. This is due to the construction of a major sports complex.

Summary of Impacts

The table below shows the summary of impacts from new spending and visits to the Lexington-Fayette area.

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Table 9-11

Summary of Impacts - Full Build Out Scenario

	20-Years	Stabilized Year
Net New Spending	**(millions)**	
Direct	$344	$16.5
Indirect	$132	$6.3
Induced	$61	$2.9
Total	**$538**	**$26**
Net New Earnings	**(millions)**	
From Direct	$110	$5.2
From Indirect	$20	$0.9
From Induced	$4	$0.2
Total	**$133**	**$6.4**
Net New FTE Jobs	**Actual**	
From Direct	561	537
From Indirect	81	77
From Induced	46	44
Total	**688**	**659**
Lexington Taxes Collected	**(000s)**	
Hotel Occupancy Tax (6.0%)	$8,519	$410
Lexington Total	**$8,519**	**$410**
Construction Impact	**(000s)**	
Total Spending	$8,659	
Direct Labor Spending	$9,000	
Job-Years, Actual	**42**	

Source: Hunden Strategic Partners

In total, the Lexington Sports Complex is estimated to generate $538 million in total spending over 20 years. New earnings are projected to total $133 million over the period, supporting 688 full-time equivalent positions during that time. The local taxes collected over the period are projected to total approximately $8.5 million in Lexington. The construction impact totals more than $8.6 million in impact from materials spending locally and more than $9 million in spending from earnings as well as 42 construction job-years.

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PHASED BUILD OUT SCENARIO

Net New and Recaptured Room Nights and Room Revenue

The following table shows the number of room nights generated from each user group.

Table 9-12

Projected Room Nights Generated -Lexington Sports Complex: Phased Build Out Scenario

	% Overnight	People/ Room	Nights per Event	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Soccer													
Competitive Existing Tournament	75%	2.9	2.5	1,829	2,798	3,806	16,013	16,333	20,824	21,241	21,666	22,099	22,541
Competitive New Tournament	50%	2.9	2	225	232	239	1,968	2,027	2,088	2,150	2,215	2,281	2,350
Local New Tournament	30%	2.3	2	116	120	247	1,018	1,049	1,080	1,112	1,146	1,180	1,216
Youth Soccer Leagues (Spring & Fall)	0%	2.3	2	0	0	0	0	0	0	0	0	0	0
Camps/Programs	0%	2.1	4	0	0	0	0	0	0	0	0	0	0
Practices	0%	2.1	2	0	0	0	0	0	0	0	0	0	0
Adult Soccer Leagues (Spring & Fall)	0%	2.1	2	0	0	0	0	0	0	0	0	0	0
High School Regional/State Soccer Events*	10%	2.9	1	3	3	5	20	20	26	26	26	26	26
Total				**2,174**	**3,153**	**4,296**	**19,018**	**19,428**	**24,018**	**24,529**	**25,052**	**25,586**	**26,132**
Baseball													
Competitive Existing Tournament	75%	2.9	2	1,463	1,866	2,283	9,316	12,670	12,924	13,182	13,446	13,715	13,989
Competitive New Tournament	50%	2.9	2	318	327	506	2,084	2,861	2,947	3,795	3,908	4,026	4,146
Local New Tournament	30%	2.3	2	233	240	247	1,527	1,573	1,620	1,669	1,719	1,770	1,823
Youth Baseball Leagues (Spring & Fall)	0%	2.1	2	0	0	0	0	0	0	0	0	0	0
Camps/Programs	0%	2.1	4	0	0	0	0	0	0	0	0	0	0
Practices	0%	2.1	2	0	0	0	0	0	0	0	0	0	0
High School Regional/State Baseball Events*	10%	2.9	1	3	3	5	20	27	27	27	27	27	27
Total				**2,017**	**2,436**	**3,041**	**12,947**	**17,131**	**17,518**	**18,672**	**19,100**	**19,537**	**19,985**
Softball													
Competitive Existing Tournament	75%	2.9	2	366	560	571	1,553	1,584	1,615	2,060	2,101	2,143	2,186
Competitive New Tournament	50%	2.9	2	132	136	140	405	417	860	885	912	939	968
Local New Tournament	30%	2.3	2	78	80	82	170	350	360	371	382	393	405
Youth Softball Leagues (Spring & Fall)	0%	2.3	2	0	0	0	0	0	0	0	0	0	0
Camps/Programs	0%	2.1	4	0	0	0	0	0	0	0	0	0	0
Practices	0%	2.1	2	0	0	0	0	0	0	0	0	0	0
Adult Softball Leagues (Spring & Fall)	0%	2.1	1	0	0	0	0	0	0	0	0	0	0
High School Regional/State Softball Events*	10%	2.9	1	3	3	3	19	19	25	25	25	25	25
Total				**579**	**779**	**797**	**2,146**	**2,369**	**2,860**	**3,341**	**3,420**	**3,500**	**3,583**
Lacrosse													
Competitive Existing Tournament	60%	2.9	2	302	308	314	1,282	1,307	1,333	1,360	1,387	1,415	1,443
Competitive New Tournament	45%	2.9	2	0	0	171	469	483	995	1,025	1,055	1,087	1,120
Local New Tournament	25%	2.3	2	37	37	38	155	158	161	165	168	171	175
Youth Lacrosse Leagues (Spring)	0%	2.1	1	0	0	0	0	0	0	0	0	0	0
Camps/Programs	0%	2.1	4	0	0	0	0	0	0	0	0	0	0
Practices	0%	2.1	1	0	0	0	0	0	0	0	0	0	0
High School Regional/State Lacrosse Events*	10%	2.9	1	2	2	3	13	13	13	13	13	13	13
Total				**340**	**347**	**526**	**1,919**	**1,961**	**2,503**	**2,562**	**2,624**	**2,686**	**2,751**
Rugby													
Competitive Existing Tournament	55%	2.9	2	0	0	0	0	0	0	0	0	0	0
Competitive New Tournament	45%	2.9	2	0	0	0	176	181	187	192	198	204	210
Local New Tournament	25%	2.3	2	0	0	0	0	0	39	40	41	41	42
Youth Rugby Leagues (Spring & Fall)	0%	2.3	1	0	0	0	0	0	0	0	0	0	0
Camps/Programs	0%	2.1	4	0	0	0	0	0	0	0	0	0	0
Practices	0%	2.1	2	0	0	0	0	0	0	0	0	0	0
Adult Rugby League	0%	2.1	1	0	0	0	0	0	0	0	0	0	0
High School Regional/State Rugby Events*	10%	2.9	1	1	1	1	3	3	3	3	3	3	3
Total				**1**	**1**	**1**	**178**	**184**	**229**	**235**	**241**	**248**	**254**
Other													
Fayette County Public Schools	0%	2.1	1	0	0	0	0	0	0	0	0	0	0
Lexington Events	5%	2.6	1.5	22	22	45	89	134	134	179	179	179	179
Other Non-Sport Events	15%	2.9	1	31	31	47	93	124	124	155	155	155	155
Total				**53**	**53**	**91**	**183**	**258**	**258**	**334**	**334**	**334**	**334**
				5,164	**6,769**	**8,753**	**36,391**	**41,332**	**47,385**	**49,673**	**50,770**	**51,892**	**53,040**

Source: Various Sports Organizations, Hunden Strategic Partners

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As shown, projected room nights are expected to be modest during Phase I and then increase to more than 53,000 room nights generated by the tenth year. Most are assumed to be generated by the soccer and baseball tournaments. While not all will be captured in Lexington, many will and these will generate significant impact locally.

The next table shows the number of day trips generated by the Lexington Sports Complex.

Table 9-13

Projected Day Trips Generated - Lexington Sports Complex: Phased Build Out Scenario

	% Day Trip	Days per Event	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Soccer												
Competitive Existing Tournament	25%	2.5	1,768	2,705	3,679	15,479	15,788	20,130	20,533	20,943	21,362	21,790
Competitive New Tournament	50%	2	653	672	693	5,707	5,878	6,054	6,236	6,423	6,616	6,814
Local New Tournament	70%	2	625	644	1,326	5,463	5,627	5,796	5,970	6,149	6,333	6,523
Youth Soccer Leagues (Spring & Fall)	100%	2	17,107	17,107	17,107	68,429	68,429	68,429	68,429	68,429	68,429	68,429
Camps/Programs	100%	4	1,769	2,382	3,007	6,075	6,135	6,197	6,259	6,321	6,385	6,448
Practices	100%	2	6,098	6,098	6,098	18,295	18,295	18,295	18,295	18,295	18,295	18,295
Adult Soccer Leagues (Spring & Fall)	100%	2	5,148	5,148	5,148	10,296	10,296	10,296	10,296	10,296	10,296	10,296
High School Regional/State Soccer Events*	90%	1	85	85	127	509	509	679	679	679	679	679
Total			**33,253**	**34,842**	**37,186**	**130,253**	**130,958**	**135,876**	**136,696**	**137,536**	**138,395**	**139,274**
Baseball												
Competitive Existing Tournament	25%	2	1,414	1,803	2,207	9,006	12,248	12,493	12,743	12,998	13,258	13,523
Competitive New Tournament	50%	2	922	949	1,467	6,042	8,298	8,547	11,004	11,335	11,675	12,025
Local New Tournament	70%	2	1,250	1,287	1,326	8,195	8,441	8,694	8,955	9,223	9,500	9,785
Youth Baseball Leagues (Spring & Fall)	100%	2	12,902	12,902	12,902	48,384	48,384	48,384	48,384	48,384	48,384	48,384
Camps/Programs	100%	4	1,769	2,977	3,609	7,290	7,362	7,436	7,510	7,586	7,661	7,738
Practices	100%	2	3,573	3,573	3,573	13,398	13,398	13,398	13,398	13,398	13,398	13,398
High School Regional/State Baseball Events*	90%	1	87	87	130	522	696	696	696	696	696	696
Total			**21,830**	**23,493**	**25,084**	**92,315**	**98,131**	**98,952**	**101,994**	**102,923**	**103,876**	**104,853**
Softball												
Competitive Existing Tournament	25%	2	354	541	552	1,501	1,531	1,562	1,991	2,031	2,071	2,113
Competitive New Tournament	50%	2	384	396	407	1,175	1,210	2,493	2,568	2,645	2,724	2,806
Local New Tournament	70%	2	417	429	442	911	1,876	1,932	1,990	2,050	2,111	2,174
Youth Softball Leagues (Spring & Fall)	100%	2	17,107	17,107	17,107	57,024	57,024	57,024	57,024	57,024	57,024	57,024
Camps/Programs	100%	4	1,769	2,382	3,007	6,075	6,135	6,197	6,259	6,321	6,385	6,448
Practices	100%	2	4,066	4,066	4,066	15,246	15,246	15,246	15,246	15,246	15,246	15,246
Adult Softball Leagues (Spring & Fall)	100%	1	5,760	5,760	5,760	17,280	17,280	17,280	17,280	17,280	17,280	17,280
High School Regional/State Softball Events*	90%	1	81	81	81	484	484	646	646	646	646	646
Total			**29,937**	**30,761**	**31,422**	**99,695**	**100,787**	**102,379**	**103,003**	**103,242**	**103,487**	**103,737**
Lacrosse												
Competitive Existing Tournament	40%	2	584	595	607	2,478	2,527	2,578	2,629	2,682	2,735	2,790
Competitive New Tournament	55%	2	0	0	605	1,662	1,711	3,526	3,631	3,740	3,853	3,968
Local New Tournament	75%	2	252	257	262	1,070	1,091	1,113	1,135	1,158	1,181	1,205
Youth Lacrosse Leagues (Spring)	100%	1	1,901	1,901	1,901	3,802	3,802	3,802	3,802	3,802	3,802	3,802
Camps/Programs	100%	4	704	1,067	1,436	2,901	2,930	2,960	2,989	3,019	3,049	3,080
Practices	100%	1	871	871	871	2,614	2,614	2,614	2,614	2,614	2,614	2,614
High School Regional/State Lacrosse Events*	90%	1	43	43	87	348	348	348	348	348	348	348
Total			**4,355**	**4,734**	**5,770**	**14,873**	**15,023**	**16,939**	**17,148**	**17,362**	**17,581**	**17,806**
Rugby												
Competitive Existing Tournament	45%	2	0	0	0	0	0	0	0	0	0	0
Competitive New Tournament	55%	2	0	0	0	623	642	661	681	701	722	744
Local New Tournament	75%	2	0	0	0	0	0	271	276	280	284	288
Youth Rugby Leagues (Spring & Fall)	100%	1	0	0	0	0	0	0	0	0	0	0
Camps/Programs	100%	4	121	122	123	249	252	509	514	519	524	529
Practices	100%	2	871	871	871	1,742	1,742	1,742	1,742	1,742	1,742	1,742
Adult Rugby League	100%	1	215	215	215	429	429	429	429	429	429	429
High School Regional/State Rugby Events*	90%	1	18	18	18	70	70	70	70	70	70	70
Total			**1,224**	**1,226**	**1,227**	**3,114**	**3,135**	**3,683**	**3,712**	**3,742**	**3,772**	**3,803**
Other												
Fayette County Public Schools	100%	1	6,916	6,916	6,916	13,832	13,832	13,832	13,832	13,832	13,832	13,832
Lexington Events	95%	1.5	1,104	1,104	2,209	4,418	6,626	6,626	8,835	8,835	8,835	8,835
Other Non-Sport Events	85%	1	510	510	765	1,530	2,040	2,040	2,550	2,550	2,550	2,550
Total			**8,530**	**8,530**	**9,890**	**19,780**	**22,498**	**22,498**	**25,217**	**25,217**	**25,217**	**25,217**
			99,129	103,586	110,578	360,030	370,533	380,327	387,771	390,022	392,328	394,691

Source: Various Sports Organizations, Hunden Strategic Partners

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Approximately 395,000 visitor days are expected by the tenth year and approximately 71 percent are expected to be residents from the Lexington-Fayette area, which are not included as new impact. However, there are expected to be between 110,000 and 116,000 non-local visitors day trips. Phase I visitor days are projected to increase from approximately 100,000 visitor days to more than 110,000. Non-local visitor day trips are expected to account for approximately 25 percent during the initial ramp up years of the sports complex and then stabilize at approximately 30 percent.

This section analyzes the economic, fiscal and employment benefits that would accrue to the Lexington-Fayette are by the activities at the Lexington Sports Complex. It also reviews the potential economic and fiscal impacts induced through the construction of the project.

HSP only counts net new spending to the community, not recycled spending by local users. The basis for counting spending is based on new overnight visitor days and new daytrip visitor days.

The assumptions for each type of spending create the total incremental spending associated with the Lexington Sports Complex. The following table shows the net new visitor days and overnights as well as the resulting new hotel room nights, which serve as the basis for the impact model.

Table 9-14

Net New Visitors and Room Nights - Phased Build Out Scenario

	Year 1	Year 2	Year 3	Year 4	Year 5	Year 10	Year 15	Year 20	Total
New Daytrip Visitor Days	22,986	24,726	27,520	98,000	103,010	115,438	115,438	115,438	1,993,375
New Overnight Visitor Days	10,974	14,385	18,599	77,330	87,830	112,710	112,710	112,710	1,873,330
New Hotel Room Nights (Local)	4,389	5,754	7,440	30,932	35,132	45,084	45,084	45,084	749,332

Source: Hunden Strategic Partners

Over the next twenty-year period, nearly two million new daytrip visitor days and nearly 1.9 million overnight visitor days are expected in area. This should result in more than 749,000 new hotel room nights in the Lexington-Fayette area over the period. Approximately 85 percent of room nights generated is expected to be captured in Lexington.

Daily Spending

There will also be daytrippers who come to events at the sports complex for league play, camps as well as one-day tournaments. The attendees will spend on concession as well as spend on restaurants in the area. Visitors will come to the sports complex and spend money onsite, but many locals and visitors will also spend new or increased funds at restaurants around the sports complex.

The daily spending by visitors and the overnight spending by overnight visitors all contribute to the economic impact of the Project. Data from spending at similar venues, data from hotel spending and other data was used to create conservative estimates of daily spending. Other spending includes entertainment and attractions, as well as other non-specified spending. These are shown in the next table.

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Table 9-15

Estimated Spending Per Visitor Per Day - Lexington Sports Complex: Phased Build Out Scenario

	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Spending per Visitor - Overnight										
Onsite Food & Beverage	$3.50	$3.61	$3.71	$3.82	$3.94	$4.06	$4.18	$4.30	$4.43	$4.57
Offsite Food & Beverage	$22.50	$23.18	$23.87	$24.59	$25.32	$26.08	$26.87	$27.67	$28.50	$29.36
Total Food & Beverage	$26.00	$26.78	$27.58	$28.41	$29.26	$30.14	$31.05	$31.98	$32.94	$33.92
Lodging Spending	$51.60	$53.15	$54.74	$56.38	$58.08	$59.82	$61.61	$63.46	$65.37	$67.33
Retail Spending	$4.75	$4.89	$5.04	$5.19	$5.35	$5.51	$5.67	$5.84	$6.02	$6.20
Transportation Spending	$8.14	$8.38	$8.64	$8.89	$9.16	$9.44	$9.72	$10.01	$10.31	$10.62
Entertainment/Rec/Other	$8.25	$8.50	$8.75	$9.01	$9.29	$9.56	$9.85	$10.15	$10.45	$10.76
Total Direct Spending	**$98.74**	**$101.70**	**$104.75**	**$107.90**	**$111.13**	**$114.47**	**$117.90**	**$121.44**	**$125.08**	**$128.83**
Spending per Visitor - Daytrip										
Onsite Food & Beverage	$1.75	$1.80	$1.86	$1.91	$1.97	$2.03	$2.09	$2.15	$2.22	$2.28
Offsite Food & Beverage	$13.50	$13.91	$14.32	$14.75	$15.19	$15.65	$16.12	$16.60	$17.10	$17.61
Total Food & Beverage	$15.25	$15.71	$16.18	$16.66	$17.16	$17.68	$18.21	$18.76	$19.32	$19.90
Retail Spending	$2.38	$2.45	$2.52	$2.60	$2.67	$2.75	$2.84	$2.92	$3.01	$3.10
Transportation Spending	$2.85	$2.93	$3.02	$3.11	$3.21	$3.30	$3.40	$3.50	$3.61	$3.72
Other Spending	$4.13	$4.25	$4.38	$4.51	$4.64	$4.78	$4.93	$5.07	$5.23	$5.38
Total Direct Spending	**$24.60**	**$25.34**	**$26.10**	**$26.88**	**$27.69**	**$28.52**	**$29.37**	**$30.25**	**$31.16**	**$32.10**

Source: Hunden Strategic Partners

The per-person per-day spending for overnight guests total $98.74 in Year 1 in the area, and increases with inflation. The daily spending per person for day trips is $24.60 in the first year.

Economic, Earnings, Employment and Fiscal Impact

The net new and recaptured direct spending discussed earlier in the chapter is considered to be the **Direct Impact**.

From the direct spending figures, further impact analyses will be completed.

- **Direct impacts -** are an expression of the spending that occurs as a direct result of the events and activities that occur due to the sports complex. For example, a hotel guest's expenditures on hotel rooms and meals are a direct economic impact.
- **Indirect impacts -** consist of re-spending of the initial or direct expenditures, or, the supply of goods and services resulting from the initial direct spending due to the sports complex. For example, a guest's direct expenditure on a restaurant meal causes the restaurant to purchase food and other items from suppliers. The portion of these restaurant purchases that are within the local, regional, or state economies is counted as an indirect economic impact.
- **Induced impacts –** represent changes in local consumption due to the personal spending by employees whose incomes are affected by direct and indirect spending. For example, a waiter at the restaurant may have more personal income as a result of the guest's visit. The amount of the increased income the waiter spends in the local economy is considered an induced impact.
- **Personal income –** measures increased employee and worker compensation related to the hotel operations being analyzed. This figure represents increased payroll expenditures, including

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benefits paid to workers locally. It also expresses how the employees of local businesses share in the increased outputs.

- **Employment impact** – measures the number of jobs supported in the study area related to the spending generated as a result of the events occurring in the sports complex. Employment impact is stated in job-years.

The total impacts of the proposed project in Lexington presented in this analysis are expressed through the net new spending to the Lexington-Fayette area. The direct spending is broken down into food and beverage, lodging, retail, transportation and other spending. Spending assumptions are assigned per day per person for either a day trip or an overnight.

Direct, Indirect and Induced Impacts

The table below shows the direct net new spending, based on the analysis.

Table 9-16

Direct Net New Spending (000s) - Phased Build Out Scenario

	Year 1	Year 2	Year 3	Year 4	Year 5	Year 10	Year 15	Year 20	Total
Food & Beverage	$636	$774	$958	$3,830	$4,338	$6,121	$7,095	$8,226	**$110,596**
Lodging	$566	$766	$1,020	$4,363	$5,105	$7,597	$8,811	$10,217	**$135,771**
Retail	$107	$131	$163	$656	$745	$1,056	$1,224	$1,420	**$19,065**
Transportation	$155	$193	$244	$993	$1,135	$1,626	$1,885	$2,185	**$29,287**
Other	$185	$227	$283	$1,139	$1,294	$1,835	$2,127	$2,465	**$33,114**
Total	***$1,649***	***$2,090***	***$2,669***	***$10,981***	***$12,617***	***$18,235***	***$21,143***	***$24,513***	***$327,834***

Source: Hunden Strategic Partners

Most spending occurs at hotels and restaurants. Over the twenty-year period, more than $135 million is expected to be spent on hotels by net new visitation and more than $110 million from food and beverage spending. Transportation and retail spending will also be impacted locally, with more than $29 million and more than $19 million additional spent over the period, respectively. Other spending on visitation to other attractions and other spending is projected to total more than $33 million over 20 years.

The following table shows the spinoff impact economic spending and activity in the market from the direct spending, as described in the definitions earlier in the chapter.

Table 9-17

Direct, Indirect & Induced Net New Spending (000s) - Phased Build Out Scenario

	Year 1	Year 2	Year 3	Year 4	Year 5	Year 10	Year 15	Year 20	Total
Net New Spending									
Direct	$1,649	$2,090	$2,669	$10,981	$12,617	$18,235	$21,143	$24,513	**$327,834**
Indirect	$610	$783	$1,008	$4,180	$4,821	$7,011	$8,130	$9,426	**$125,890**
Induced	$294	$372	$474	$1,949	$2,237	$3,230	$3,745	$4,342	**$58,081**
Total	*$2,553*	*$3,245*	*$4,151*	*$17,110*	*$19,675*	*$28,476*	*$33,017*	*$38,281*	***$511,804***

Source: Hunden Strategic Partners

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Direct spending, as shown previously, is projected to total approximately $327.8 million over the period, while indirect and induced spending will add $125.9 million and more than $58 million, respectively. The total over the period is projected to be nearly $512 million, ranging from $2.5 million in Year 1 and increasing to $4.1 million by the end of Phase I. The annual total impact is expected to increase once the Phase II is complete and is projected to reach $38.3 million by the end of the period.

The following table shows the net new earnings derived from the new spending. Earnings are the portion of new spending that ends up as wages for employees in businesses in Lexington.

Table 9-18

Net New Earnings from Direct, Indirect & Induced Spending (000s) - Phased Build Out Scenario

	Year 1	Year 2	Year 3	Year 4	Year 5	Year 10	Year 15	Year 20	Total
Net New Earnings									
From Direct	$531	$671	$854	$3,504	$4,021	$5,799	$6,724	$7,796	**$104,306**
From Indirect	$89	$115	$149	$621	$717	$1,047	$1,214	$1,408	**$18,787**
From Induced	$20	$25	$32	$131	$150	$216	$251	$290	**$3,887**
Total	*$640*	*$811*	*$1,034*	*$4,255*	*$4,888*	*$7,062*	*$8,189*	*$9,494*	***$126,979***

Source: Hunden Strategic Partners

New earnings in the area from the new spending will total $640,000 in the first year, increasing to more than $9.4 million by the end of the period. Throughout the period nearly $127 million in new earnings will be new due to the sports complex.

The next table shows the net new full-time equivalent jobs supported by the new spending. These new positions will be supported throughout the economy, not just in visitor-related jobs, although these will be most likely.

Table 9-19

Net New Full-Time Equivalent Jobs from Direct, Indirect & Induced Earnings (000s) - Phased Build Out Scenario

	Year 1	Year 2	Year 3	Year 4	Year 5	Year 10	Year 15	Year 20
Net New FTE Jobs								
From Direct	56	73	94	388	440	563	563	563
From Indirect	8	11	14	57	64	81	81	81
From Induced	1	6	8	32	36	46	46	46
Total	*66*	*90*	*116*	*477*	*540*	*689*	*690*	*690*

Source: Hunden Strategic Partners

In the stabilized year, an additional 690 full-time equivalent jobs will be created and supported in the local economy by the direct, indirect and induced spending in the economy that will be new due to the hundreds of thousands of new attendees.

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Fiscal Impact Analysis

Fiscal impacts are tax revenues that result from the spending and income related to the activities at the Lexington Sport Complex. This analysis estimates fiscal impacts for the governmental units that levy taxes.

The fiscal impacts are the public sector's return on investment. The following table summarizes the fiscal impact estimates from the applicable taxes, which are the Lexington-Fayette taxes.

Table 9-20

Fiscal Impact - Tax Impacts from Net New Spending (000s) - Phased Build Out Scenario

	Year 1	Year 2	Year 3	Year 4	Year 5	Year 10	Year 15	Year 20	Total
Lexington Taxes Collected									
Hotel Occupancy Tax (6.0%)	$34	$46	$61	$262	$306	$456	$529	$613	$8,146
Lexington Total	**$34**	**$46**	**$61**	**$262**	**$306**	**$456**	**$529**	**$613**	**$8,146**

Source: Hunden Strategic Partners

As the table shows, the new spending in Lexington is projected to generate more than $8.1 million in new tax revenue over the period. Hotel occupancy tax is the only locally levied tax expected to generate the tax revenue. The first year is expected to generate $34,000 and then increase to approximately $613,000 by the end of the period.

When a visitor books a hotel room, the commonwealth of Kentucky levies a six percent sales tax as well as a one percent state fee. The local hotel occupancy tax is a six percent, which is collected by the Lexington-Fayette government and allocated towards the Lexington Center Corporation (two percent) and VisitLex (four percent). The overall aggregate tax on a hotel room equates to 13.4 percent.

Construction Impact

In addition to the ongoing impacts from the operation of the facilities, the construction of the sports complex would create a one-time influx of spending. The construction spending also results in employment in many sectors of the local economy.

A ratio of 60 percent labor, 40 percent materials is used to determine the spending and employment and income impacts. Labor costs will generate direct labor impacts and materials will generate other new income in the area. Approximately 60 percent of construction materials and labor are expected to be purchased locally.

The following table shows the total direct spending and the estimated indirect and induced impacts that the construction of the development would generate to the local economy.

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Table 9-21

Construction Impact - Lexington Sports Complex

Phase I	Impact
Direct Materials Spending - Local	$3,120,000
Indirect Spending - Local	$856,483
Induced Spending - Local	$526,100
Total	$4,502,583
Direct Labor Spending	$4,680,000
Employment (Job Years)	22

Phase II	Impact
Direct Materials Spending - Local	$2,880,000
Indirect Spending - Local	$790,600
Induced Spending - Local	$485,700
Total	$4,156,300
Direct Labor Spending	$4,320,000
Employment (Job Years)	20

Source: Hunden Strategic Partners

Based on an estimated $13 million Phase I and $12 million Phase II construction costs, the construction activity from the sports complex is expected to generate $3.11 million in direct economic spending from materials spending and $4.7 million in local labor spending during Phase I, while Phase II is expected to generate $2.8 million in direct spending from materials and $4.3 million in labor spending. The two phases will support 22 job-years from Phase I and 20 job-years from Phase II, or essentially 22 and 20 jobs for a one-year period. This is due to the construction of a major sports complex.

Summary of Impacts

The table below shows the summary of impacts from new spending and visits to the Lexington-Fayette area.

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Table 9-22

Summary of Impacts
Phased Build Out Scenario

	20-Years	Stabilized Year
Net New Spending	**(millions)**	
Direct	$328	$16.5
Indirect	$126	$6.3
Induced	$58	$2.9
Total	**$512**	**$26**
Net New Earnings	**(millions)**	
From Direct	$104	$5.3
From Indirect	$19	$0.9
From Induced	$4	$0.2
Total	**$127**	**$6.4**
Net New FTE Jobs	**Actual**	
From Direct	563	539
From Indirect	81	78
From Induced	46	44
Total	**690**	**660**
Lexington Taxes Collected	**(000s)**	
Hotel Occupancy Tax (6.0%)	$8,146	$411
Lexington Total	**$8,146**	**$411**
Construction Impact (000s)	**Phase I**	**Phase II**
Total Spending	$4,503	$4,156
Direct Labor Spending	$4,680	$4,320
Job-Years, Actual	**22**	**20**

Source: Hunden Strategic Partners

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In total, the Lexington Sports Complex is estimated to generate $512 million in total spending over 20 years. New earnings are projected to total $127 million over the period, supporting 690 full-time equivalent positions during that time. The local taxes collected over the period are projected to total approximately $8.1 million in Lexington. The construction impact totals approximately $8.6 million in impact from materials spending locally and more than $9 million in spending from earnings over both phases. The phased development is projected to account for 22 construction job-years in Phase I and 20 construction job-years in Phase II.